Case Id: 03af8432-d03f-4da6-ba46-e68c7b505748

Date: 31/07/2015 14:17:36

# Targeted stakeholder consultation on the implementation of an EU system for traceability and security features pursuant to Articles 15 and 16 of the Tobacco Products Directive 2014/40/EU

Fields marked with \* are mandatory.

This is a targeted stakeholder consultation. The purpose of this consultation is to seek comments from stakeholders:

- directly affected by the upcoming implementation of an EU system for traceability and security features pursuant to Articles 15 and 16 of the new Tobacco Products Directive (Directive 2014/40/EU), or
- considering to have special expertise in the relevant areas.

In the Commission's assessment, the following stakeholders, including their respective associations, are expected to be directly affected:

- 1. manufacturers of finished tobacco products,
- 2. wholesalers and distributors of finished tobacco products,
- 3. providers of solutions for operating traceability and security features systems,
- 4. governmental and non-governmental organisations active in the area of tobacco control and fight against illicit trade.

Not directly affected are retailers and upstream suppliers of tobacco manufacturers (except the solution providers mentioned in point 3 above).

The basis for the consultation is the Final Report to the European Commission's Consumers, Health and Food Executive Agency (CHAFEA) in response to tender n° EAHC/2013/Health/11 concerning the provision of an analysis and feasibility assessment regarding EU systems for tracking and tracing of tobacco products and for security features (hereafter the Feasibility Study). The Feasibility Study was published on 7 May 2015 and is available at <a href="http://ec.europa.eu/health/tobacco/docs/2015\_tpd\_tracking\_tracing\_frep\_en.pdf">http://ec.europa.eu/health/tobacco/docs/2015\_tpd\_tracking\_tracing\_frep\_en.pdf</a>. The interested stakeholders are advised to review the Feasibility Study before responding to this consultation.

The comments received in the course of this consultation will be an input to the further implementation work on a future EU system for traceability and security features. In particular, the comments will be taken into account in a follow-up study.

Stakeholders are invited to submit their comments on this consultation at the following web-address https://ec.europa.eu/eusurvey/runner/trace until 31 July 2015. The web-based survey consists of closed and open questions. For open questions stakeholders will be asked to provide comments up to the limit of characters indicated in the question or to upload (a) separate document(s) in PDF format up to the limit of total number of standard A4 pages (an average of 400 words per page) indicated in the question. Submissions should be - where possible - in English. For a corporate group one single reply should be prepared. For responses from governmental organisations, which are not representing a national position, it should be explained why the responding body is directly affected by the envisaged measures.

The information received will be treated in accordance with Regulation 45/2001 on the protection of individuals with regard to the processing of personal data by the Community (please consult the privacy statement). Participants in the consultation are asked not to upload personal data of individuals.

The replies to the consultation will be published on the Commission's website. In this light no confidential information should be provided. If there is a need to provide certain information on a confidential basis, contact should be made with the Commission at the following email address: SANTE-D4-SOHO-and-TOBACCO-CONTROL@ec.europa.eu with a reference in the email title: "Confidential information concerning targeted stakeholder consultation on the implementation of an EU system for traceability and security features". A meaningful non-confidential version of the confidential information should be submitted at the web-address.

Answers that do not comply with the specifications cannot be considered.

#### A. Respondent details

- \*A.1. Stakeholder's main activity:
  - a) Manufacturer of tobacco products destined for consumers (finished tobacco products)
  - b) Operator involved in the supply chain of finished tobacco products (excluding retail)
  - c) Provider of solutions
  - d) Governmental organisation
  - e) NGO
  - f) Other

#### \*A.1.f. If other, please specify

Text of 1 to 800 characters will be accepted

ECMA is the established forum and officially recognised umbrella organisation for national carton associations throughout Europe. Founded in 1960 to promote the interests of one of the most diverse sectors of the packaging industry, ECMA today represents approximately 500 carton producers which account, by volume, for 90% of the total European market, both tobacco and non-tobacco products. The total turnover for the sector as a whole is EUR 9bn. Further infomation is available at www.ecma.org .

\*A.2. Contact details (organisation's name, address, email, telephone number, if applicable name of the ultimate parent company or organisation) - if possible, please do not include personal data

Text of 1 to 800 characters will be accepted

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EUROPEAN CARTON MAKERS ASSOCIATION (ECMA)
PO Box 85612
2508 CH The Hague, The Netherlands
Tel: +31 (0)70-312 39 11
Email: mail@ecma.org
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- \*A.3. Please indicate if your organisation is registered in the Transparency Register of the European Commission (unless 1d):
  - Yes
    No
- \*A.3.1. Please enter your registration number in the Transparency Register

948591610750-02

- \*A.4. Extract from the trade or other relevant registry confirming the activity listed under 1 and where necessary an English translation thereof.
  - a41b40b9-9171-49bd-960d-53ac68fd95e6/Extract DutchTrade Register ECMA.pdf

#### B. Options proposed in the Feasibility Study

B.1. Please rate the appropriateness of each option for tracking and tracing system set out in the Feasibility Study in terms of the criteria listed in the tables below

B.1.1. Option 1: an industry-operated solution, with direct marking on the production lines carried out by tobacco manufacturers (for further details on this option, please consult section 8.2 of the Feasibility Study)

	Appropriate	Somewhat appropriate	Neutral	Somewhat inappropriate	Inappropriate	No opinion
*Technical feasibility	0	©	0	0	0	•
*Interoperability	0	0	0	0	0	•
*Ease of operation for users	0	©	0	©	0	•
*System integrity (e.g. low risk of manipulation)	0	©	0	0	0	•
*Potential of reducing illicit trade	0	•	0	0	0	•
* Administrative/financial burden for economic operators	0	•	0	•	0	•
* Administrative/financial burden for public authorities	0	©	0	•	0	•

B.1.2. Option 2: a third party operated solution, with direct marking on the production lines carried out by a solution or service provider (for further details on this option, please consult section 8.3 of the Feasibility Study)

	Appropriate	Somewhat appropriate	Neutral	Somewhat inappropriate	Inappropriate	No opinion
*Technical feasibility	0	0	0	0	0	•
*Interoperability	0	0	0	0	0	•
*Ease of operation for users	0	©	0	©	©	•
*System integrity (e.g. low risk of manipulation)	•	•	•	•	•	•
*Potential of reducing illicit trade	0	©	0	©	©	•
* Administrative/financial burden for economic operators	0	©	0	©	©	•
* Administrative/financial burden for public authorities	0	©	0	•	0	•

B.1.3. Option 3: each Member State decides between Option 1 and 2 as to an entity responsible for direct marking (manufacture or third party) (for further details on this option, please consult section 8.4 of the Feasibility Study)

	Appropriate	Somewhat appropriate	Neutral	Somewhat inappropriate	Inappropriate	No opinion
*Technical feasibility	0	0	0	0	0	•
*Interoperability	0	0	0	0	0	•
*Ease of operation for users	0	•	0	•	0	•
*System integrity (e.g. low risk of manipulation)	0	•	0	•	•	•
*Potential of reducing illicit trade	0	•	0	•	•	•
* Administrative/financial burden for economic operators	•	©	•	•	•	•
* Administrative/financial burden for public authorities	0	©	0	©	•	•

B.1.4. Option 4: a unique identifier is integrated into the security feature and affixed in the same production process (for further details on this option, please consult section 8.5 of the Feasibility Study)

	Appropriate	Somewhat appropriate	Neutral	Somewhat inappropriate	Inappropriate	No opinion
*Technical feasibility	0	0	0	0	0	•
*Interoperability	0	•	0	0	0	•
*Ease of operation for users	0	•	0	•	•	•
*System integrity (e.g. low risk of manipulation)	•	•	•	•	•	•
*Potential of reducing illicit trade	0	•	0	•	•	•
* Administrative/financial burden for economic operators	0	•	•	•	•	•
* Administrative/financial burden for public authorities	0	©	0	©	©	•

- B.1.5. Please upload any additional comments on the options referred to in question B.1 (max. 5 pages)
  - B.2. Please rate the appropriateness of each option for security features set out in the Feasibility Study in terms of the criteria listed in the tables below

B.2.1. Option 1: a security feature using authentication technologies similar to a modern tax stamp (for further details on this option, please consult section 9.2 of the Feasibility Study)

	Appropriate	Somewhat appropriate	Neutral	Somewhat inappropriate	Inappropriate	No opinion
*Technical feasibility	0	0	0	0	0	•
*Interoperability	0	0	0	0	0	•
*Ease of operation for users	0	©	0	©	0	•
*System integrity (e.g. low risk of manipulation)	0	©	0	0	0	•
*Potential of reducing illicit trade	0	©	0	0	0	•
* Administrative/financial burden for economic operators	0	©	0	0	0	•
* Administrative/financial burden for public authorities	0	•	0	©	•	•

B.2.2. Option 2: reduced semi-covert elements as compared to Option 1 (for further details on this option, please consult section 9.3 of the Feasibility Study)

	Appropriate	Somewhat appropriate	Neutral	Somewhat inappropriate	Inappropriate	No opinion
*Technical feasibility	0	0	0	0	0	•
*Interoperability	0	0	0	0	0	•
*Ease of operation for users	0	©	0	0	0	•
*System integrity (e.g. low risk of manipulation)	0	©	0	0	•	•
*Potential of reducing illicit trade	0	•	0	0	0	•
* Administrative/financial burden for economic operators	0	•	0	0	0	•
* Administrative/financial burden for public authorities	0	©	0	•	•	•

B.2.3. Option 3: the fingerprinting technology is used for the semi-covert and covert levels of protection (for further details on this option, please consult section 9.4 of the Feasibility Study)

	Appropriate	Somewhat appropriate	Neutral	Somewhat inappropriate	Inappropriate	No opinion
*Technical feasibility	0	0	0	0	0	•
*Interoperability	0	•	0	0	0	•
*Ease of operation for users	0	•	0	•	•	•
*System integrity (e.g. low risk of manipulation)	•	•	•	•	•	•
*Potential of reducing illicit trade	0	©	0	0	0	•
* Administrative/financial burden for economic operators	0	©	•	•	•	•
* Administrative/financial burden for public authorities	0	©	0	•	•	•

B.2.4. Option 4: security feature is integrated with unique identifier (see Option 4 for traceability) (for further details on this option, please consult section 9.5 of the Feasibility Study)

	Appropriate	Somewhat appropriate	Neutral	Somewhat inappropriate	Inappropriate	No opinion
*Technical feasibility	0	0	0	©	0	•
*Interoperability	0	0	0	0	0	•
*Ease of operation for users	0	©	0	©	0	•
*System integrity (e.g. low risk of manipulation)	0	©	0	0	0	•
*Potential of reducing illicit trade	0	©	0	0	0	•
* Administrative/financial burden for economic operators	0	©	0	0	0	•
* Administrative/financial burden for public authorities	0	•	0	©	•	•

B.2.5. Please upload any additional comments on the options referred to in question B.2 (max. 5 pages)

## C. Cost-benefit analysis

#### C.1. Do you agree with?

	Agree	Somewhat agree	Neither agree nor disagree	Somewhat disagree	Disagree	No opinion
*The benefit analysis presented in section 11.3.1 of the Feasibility Study	©	©	•	•	•	•
*The cost analysis presented in section 11.3.2 of the Feasibility Study	©	©	©	©	©	•

### D. Additional questions

The questions in this section relate to different possible building blocks and modalities of the envisaged system (questions D.1, D.3, D.4, D.6, D.8, D.10, D.12, D.14 and D.16). When replying please take into account the overall appropriateness of individual solutions in terms of the criteria of technical feasibility, interoperability, ease of operation, system integrity, potential of reducing illicit trade, administrative/financial burden for economic stakeholders and administrative/financial burden for public authorities.

*D.1. Regarding the generation of a serialized unique identifier (for definition of a unique identifier, see Glossary in the Feasibility Study), which of the following solutions do you consider as appropriate (multiple answers possible)?  ☑ a) A single standard provided by a relevant standardization body  b) A public accreditation or similar system based on the minimum technical and interoperability requirements that allow for the parallel use of several standards;  ☐ c) Another solution  ☐ d) No opinion
*D.1.a. Please indicate your preferred standardization body  Text of 1 to 400 characters will be accepted
CEN-CENELEC
D.2. Please upload any additional comments relating to the rules for generation of a serialized unique identifier referred to in question D.1. above (max. 2 pages)
*D.3. Regarding (a) data carrier(s) for a serialized unique identifier, which of the following solutions do you consider as appropriate (multiple answers possible)?  □ a) Solution based on a single data carrier (e.g. 1D or 2D data carriers)  □ b) Solution based on the minimum technical requirements that allow for the use of multiple data carriers;  □ c) Another solution;  □ d) No opinion
*D.4. Regarding (a) data carrier(s) for a serialized unique identifier, which of the following solutions do you consider as appropriate (multiple answers possible)?  a) System only operating with machine readable codes;  b) System operating both with machine and human readable codes;  c) No opinion

- D.5. Please upload any additional comments relating to the options for (a) data carrier(s) for a serialized unique identifier referred to in questions D.3 and D.4 above (max. 2 pages)
- \*D.6. Regarding the physical placement of a serialized unique identifier, when should it happen (multiple answers possible)?
  - a) Before a pack/tin/pouch/item is folded/assembled and filled with products;
  - b) After a pack/tin/pouch/item is folded/assembled and filled with products;
  - c) No opinion
- D.7. Please upload any additional comments relating to the placement of a serialized unique identifier referred to in question D.6. above (max. 2 pages)

D.8. Which entity should be responsible for?

	Economic operator involved in the tobacco trade without specific supervision	Economic operator involved in the tobacco trade supervised by the third party auditor	Economic operator involved in the tobacco trade supervised by the authorities	Independent third party	No opinion
*Generating serialized unique identifiers	•	0	0	0	•
*Marking products with serialized unique identifiers on the production line	•	•	•	•	•
*Verifying if products are properly marked on the production line	•	•	•	•	•
*Scanning products upon dispatch from manufacturer's/importer's warehouse	0	0	0	•	•
*Scanning products upon receipt at distributor's/wholesaler's premises	0	•	0	•	•

*Scanning products upon dispatch from distributor's/wholesaler's premises	©	©	©	©	•
*Aggregation of products	0	0	0	0	•

D.9. In relation to question D.8. above, please specify any other measures that your organisation considers relevant
Text of 1 to 1200 characters will be accepted
*D.10. Regarding the method of putting the security feature on the pack/tin/pouch/item, which of the following solutions do you consider as appropriate (multiple answers possible)?  ② a) A security feature is affixed;  b) A security feature is affixed and integrated with the tax stamps or national
identification marks;  c) A security feature is printed;  d) A security feature is put on the pack/tin/puch/item through a different method;  e) No opinion
<ul> <li>D.11. Please upload any additional comments relating to the method of putting the security feature on the pack referred to in question D.10 above (max. 2 pages)</li> <li>70935a8d-15d8-4ad0-8dae-7db8ef587b14/Feasibility Study Question D 11 comment FINAL 30072015.docx</li> </ul>
*D.12. Regarding the independent data storage as envisaged in Article 15(8) of the TPD, which of the following solutions do you consider as appropriate (multiple answers possible)?  a) A single centralised storage for all operators; b) An accreditation or similar system for multiple interoperable storages (e.g. organised per manufacturer or territory); c) Another solution  d) No opinion
D.13. Please upload any additional comments relating to the independent data storage referred to in question D.12. above (max. 2 pages)
*D.14. In your opinion which entity(ies) is/are well placed to develop reporting and query tools (multiple answers possible)?  a) Provider of solutions to collect the data from the manufacturing and distribution chain;  b) Provider of data storage services;  c) Another entity  d) No opinion

- D.15. Please upload any additional comments relating to the development of reporting and query tools referred to in question D.14. above (max. 2 pages)
- \*D.16. Do you consider that the overall integrity of a system for tracking and tracing would be improved if individual consumers were empowered to decode and verify a serialized unique identifier with mobile devices (e.g. smartphones)?
  - a) Yes
  - b) No
  - O c) No opinion
- D.17. Please upload any additional comments on the subject of this consultation (max. 10 pages)

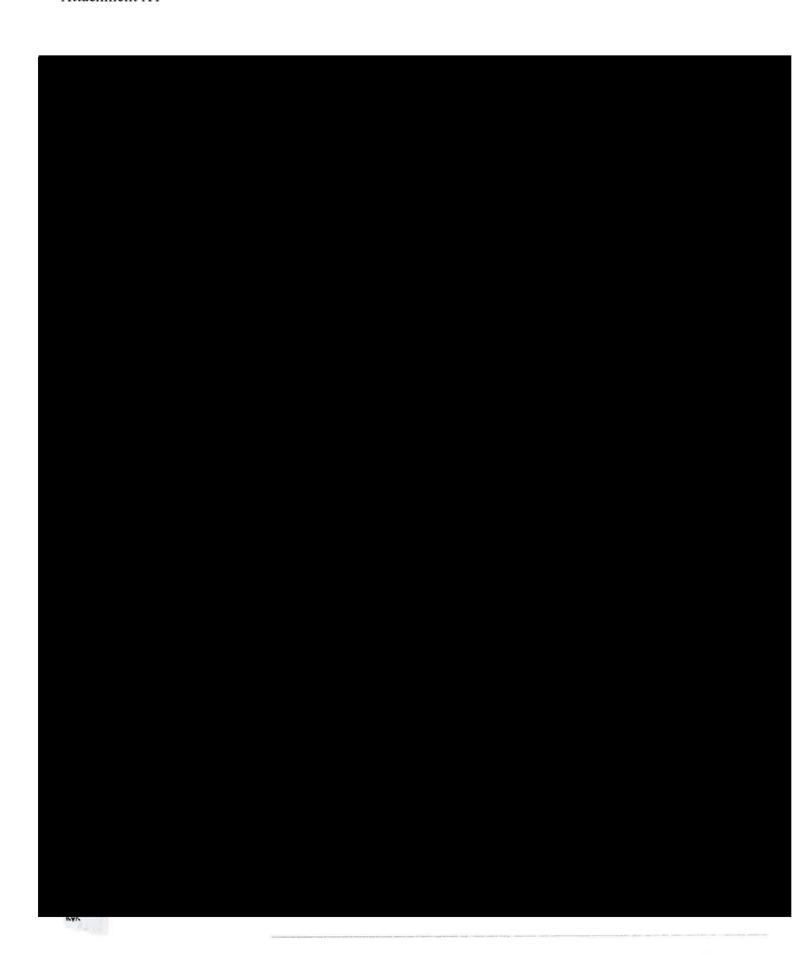
#### Contact

SANTE-D4-SOHO-and-TOBACCO-CONTROL@ec.europa.eu



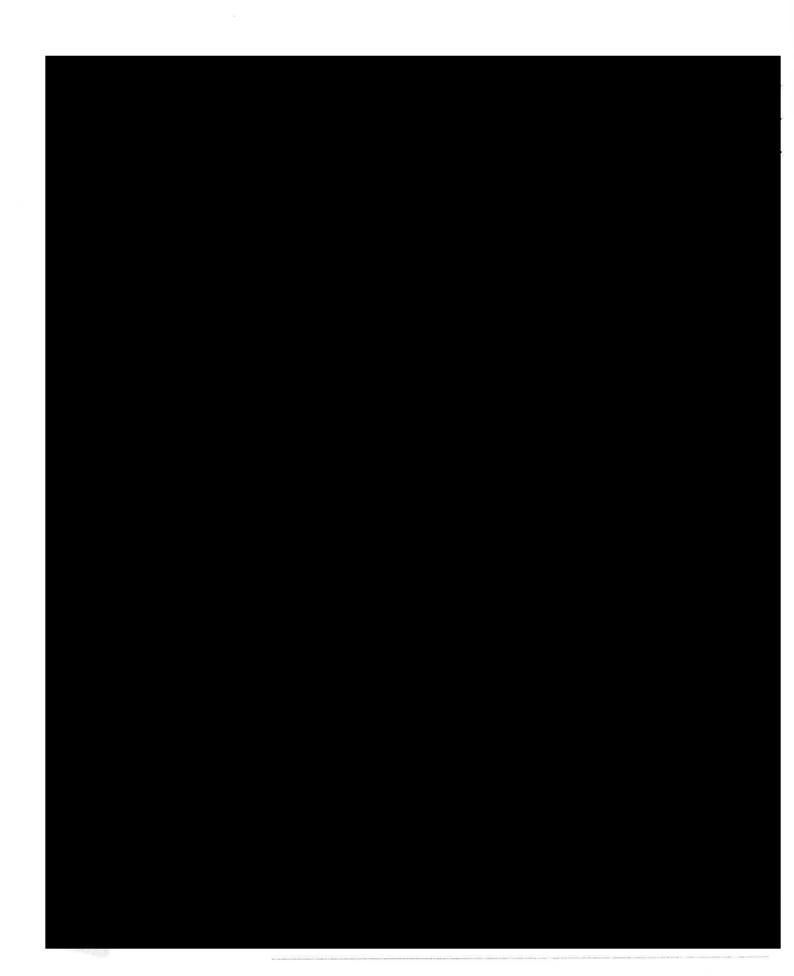
# Uittreksel Handelsregister Kamer van Koophandel

Attachment A4



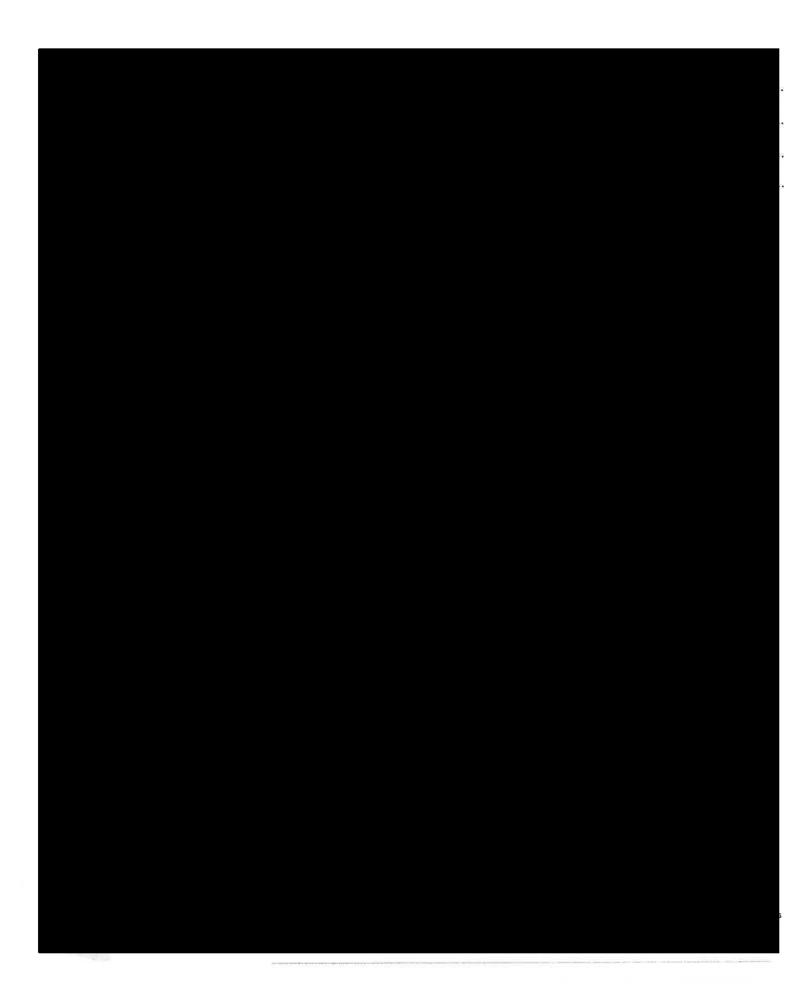


## Uittreksel Handelsregister Kamer van Koophandel





## Uittreksel Handelsregister Kamer van Koophandel



## Question D 11 – Additional comments relating to method of putting the security feature on the pack referred to in Question D 10 above.

The TPD2 has introduced the requirement for a security feature in order to facilitate the verification of authenticity of the packs, presumably by consumers and enforcement authorities. The Feasibility study sets out 4 options or "packages" for review and 5 methods for application on the packs. These methods include:

- 1. Incorporating the security feature as part of the production of the packaging material itself
- 2. Including the security feature in a specific element of the packaging that can be controlled (e.g., tear tape)
- 3. Printing the security feature using security inks directly onto the product
- 4. Providing the security feature as self-contained security package as a label, film or stamp
- 5. security feature combined with fingerprinting of unique material properties of the package

In reviewing these options, ECMA urges the Commission to refrain from recommending technology-specific solutions for the security feature package that will reduce competition in the marketplace and thereby restrict packaging and technological innovation. Article 15 of the TPD2 requires that the security feature be tamper proof and composed of visible and invisible elements. It should also be printed or affixed and indelible. The Feasibility Study already demonstrates the difficulty of meeting all these requirements simultaneously based on current technologies. The Commission should adopt a technology-neutral position for the security feature package and allow the market to develop effective solutions to the evolving nature of the problems faced.

ECMA, as an organisation with substantial expertise in the packaging of tobacco and other products, has consistently argued against overly-restrictive standardisation of packs precisely due to the need to secure consumer authentication of legitimate product. Although counterfeiting in most EU countries represents a small part of the illicit trade, it is by far the most dangerous to the health of EU citizens. The best line of defence against counterfeit product is pack complexity.

The same principle holds true for the security feature. Perhaps due to the language of the Directive, the consultants seem to favour a single item security feature. This is a mistake in ECMA's view. The more standardised the security feature becomes, the cheaper and easier it will be to copy. There are certainly very high-tech holograms on the market today, but the history of film and music piracy will attest to very good counterfeit copies. The Commission should be very careful not to lock-in any particular technology, particularly if that technology is of an 'analogue' era. Labels, whether called tax stamps or by any other name, affixed to packs can really only authenticate the label itself and not the pack or its contents. As such, security features that are affixed can only serve as an indication of authenticity and need to be accompanied by other 'indicators'.

ECMA recommends that the Commission separate its consideration of the invisible marks for enforcement authority verification from the needed visible marks for consumer authentication. The consumer makes decisions on the spot at the moment of purchase and therefore needs as many verification opportunities as possible.

Modern (non-standardized) cigarette packs are a sophisticated product which forces counterfeiters to overcome costly barriers in order to produce convincing copies. The production process enables hi-tech printing from state-of-the-art equipment using enhanced design features such as embossing, debossing, hotfoil stamping and UV varnish. It also enables hi-tech functionality such as automated creasing, cutting and gluing which can produce unique packaging features such as rounded edges and push up buttons. These features, which can be visible and invisible and can be constantly changed and updated, are not synonymous with branding and can provide a basis for authentication with or without any additional affixed features.

New innovations in print and digital techniques are constantly evolving and the Commission should allow for and encourage this innovation (in the name of consumer protection). For example, much progress is currently being made around lenticular imaging which uses a special coating to produce a printed image with an illusion of depth or that appears to morph when viewed from different angles. Printed electronics is another area that could possibly aid with authentication; here the printing of an electrical circuit into carton layers could provide different visual signals to the consumer. These and other technological advances for packaging are real and constantly evolving. They hold promise for many different consumer protection applications and the Commission should allow for and encourage such innovation.

ECMA is not prepared today to present a particular technological solution as we consider any individual solution to carry real risks for market participants and consumers. We recognise nonetheless the need for efficiency in approach so as to reduce costs, ensure ease of use and system integrity. In the particular case of the security feature however, the main purpose should be to allow authentication by the consumer. If it can be interoperable with other requirements, such as the unique identifier, then so much the better.

If the Commission feels compelled to follow a tax stamp or label model, then whatever multiple technologies that can be included on a stamp or label should also be available for inclusion by printing on the packaging.