

# Opportunities from the "Investment Plan for Europe": The European Investment Bank (EIB), The European Investment Fund and The European Investment Advisory Hub (EIAH)

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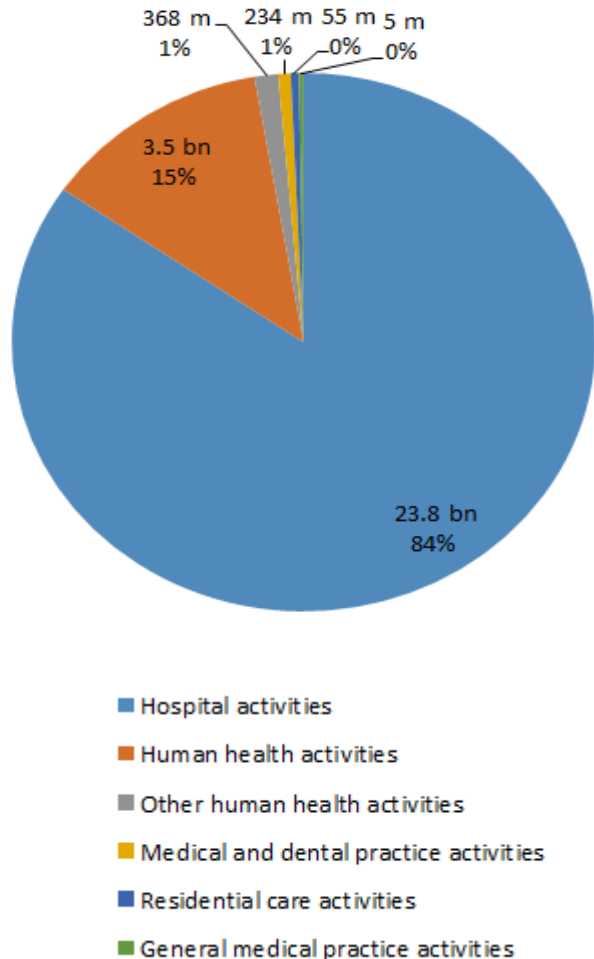
Den Haag, May 22, 2018

# OVERVIEW

- The EIB and the health sector
- The Investment Plan for Europe
  - The European Fund for Strategic Investments (EFSI)
  - The European Investment Advisory Hub (EIAH)

# The EIB's role in health lending

Lending to Health 1997-2017



- From 1997 to 2017, the EIB's investments in the health sector reached **EUR 28.4bn**
- **EUR 27.3bn** used for projects inside the EU
- Remaining **EUR 1.1bn** used for projects mostly in the Mediterranean region or EU accession countries

Source: EIB lending statistics

# The EIB's areas of intervention



**Health infrastructure** - Hospitals and integrated networks of healthcare delivery



**Innovation and medical research** - Medical research and / or structural changes in health delivery and financing. High financial and economic risk for research



**Medical education and training** - Educational and training programs and necessary reforms in the set-up of medical education systems



**Patients, integrated care and community** - Holistic approach to focus healthcare on final beneficiaries – patients and the general population



**Equipment, technology, data or education, small or large scale solutions**

## Excluded activities

- Core military and police infrastructure, activities prohibited by national legislation or considered ethically or morally controversial

## Non eligible projects

- Those that do not respect the common values and fundamental principles of sustainable solutions for society, sound scientific evidence and equity of access

# What is EFSI?

## The Investment Plan for Europe and the European Fund for Strategic Investments

- EFSI is an initiative launched jointly by the EIB Group (European Investment Bank and European Investment Fund) - and the European Commission to help overcome the current investment gap in the EU by mobilising private financing for strategic investments.
- **EFSI is a EUR 16 bn guarantee from the EU budget, complemented by a EUR 5 bn allocation of the EIB's own capital that tries to raise EUR 500 bn of investment by 2020.**
- EFSI has been integrated into the EIB Group and projects supported by EFSI are subject to the normal EIB project cycle and governance.
- In addition, EFSI has its own dedicated governance structure (that includes the EC) ensuring that investments made under EFSI remain focused on addressing the market failure in risk-taking which hinders investment in Europe

# EFSI

## Investment Plan for Europe



### Mobilise finance for investment

- **European Fund for Strategic Investments (EFSI)**
- Cooperation with National Promotional Banks



### Give investment advice

- **European Investment Advisory Hub (EIAH)**
- European Investment Project Portal



### Create an investment friendly environment

- Improving the regulatory environment
- Structural reforms

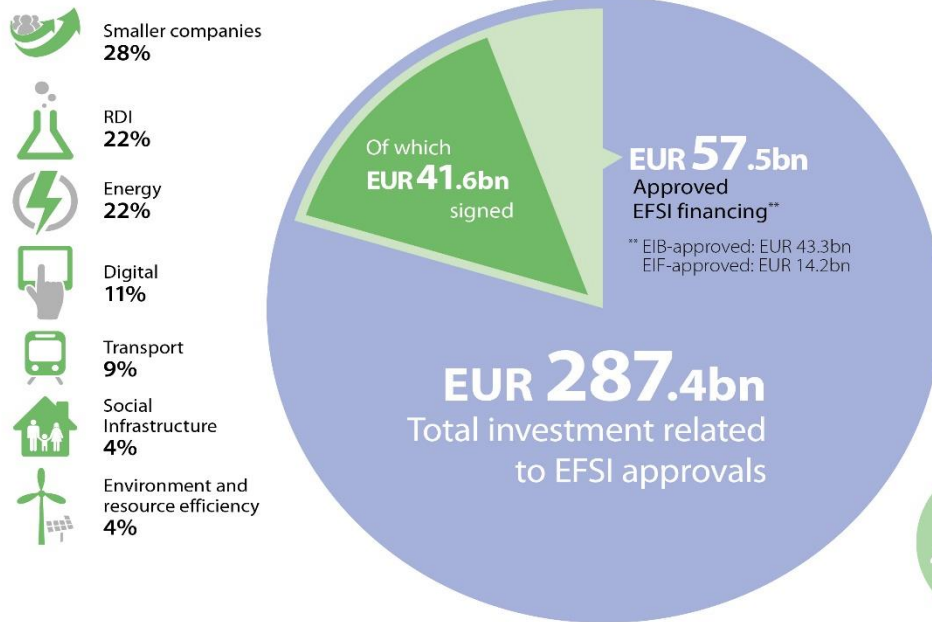


Aim: to mobilise at least €315 billion in investment across the EU

# What EFSI achieved

## EIB Group figures As of 15/05/2018

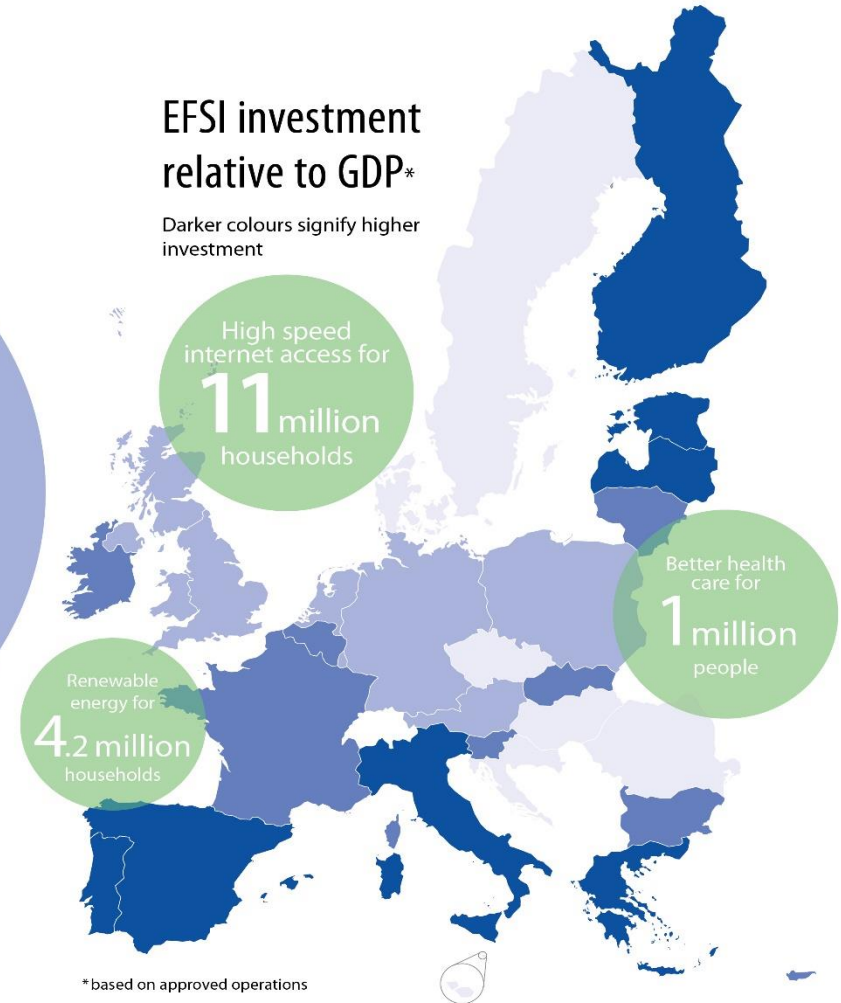
### EFSI investment by sector\*



Target by 2020 **EUR 500bn**

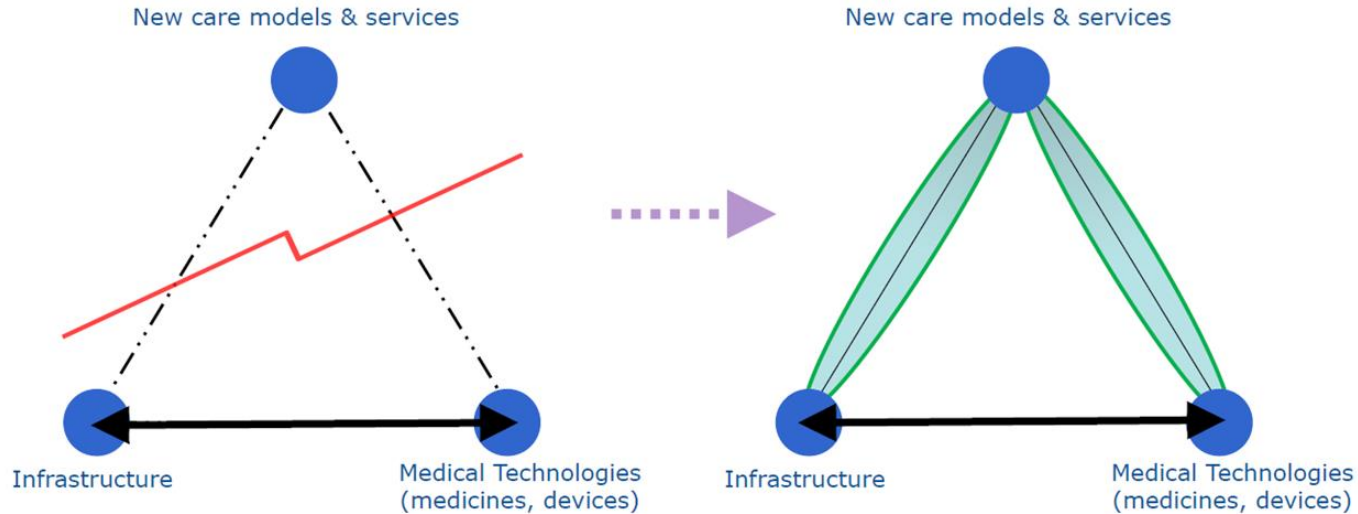
### EFSI investment relative to GDP\*

Darker colours signify higher investment





# EFSI and the Health Sector (I)

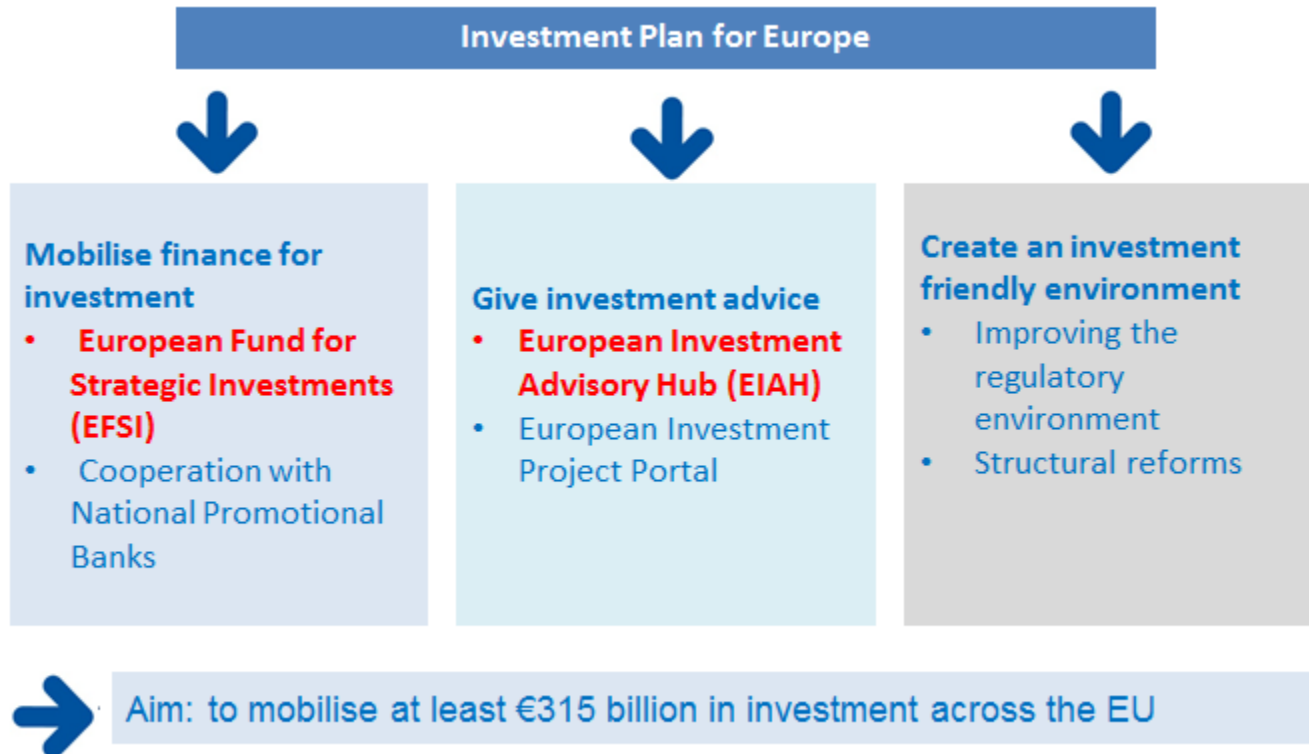


This is where EFSI can play an important facilitating role. With EFSI acting as a guarantee against first losses, the Investment Plan for Europe offers an opportunity for the public and private sectors to join together in health investments that are deemed high-risk.

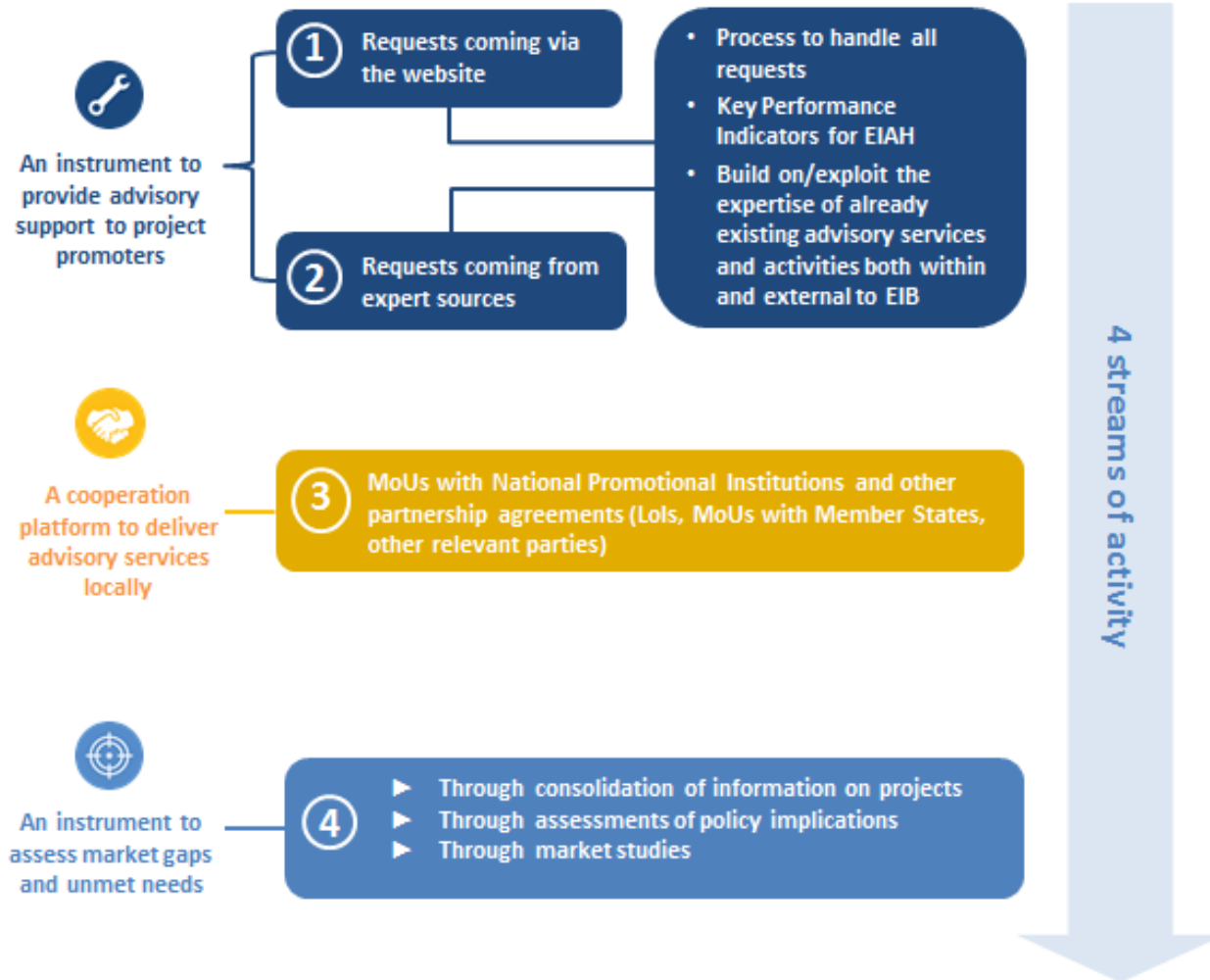
# EFSI and the Health Sector (II)

- **New facilities**, such as primary care and community care centres that will constitute the "hubs" for transformed care services – "infrastructure" investment.
- **ICT systems** that can support the back-end organisation, as well as the implementation of integrated care pathways and decision support systems - "infrastructure and medical technology" investment.
- **New service models and new technologies**, such as ICT devices and apps (eHealth and mHealth), which can facilitate remote management of chronic patients at their homes, as well as empowering them to engage in self-care – investment on "soft" elements with medical technologies embedded.
- **Capacity-building and "system re-organisation"**: education of the care workforce in new roles and associated skills (for example, new roles of "care coordinators"), new care pathways, new governance models, new financing and reimbursement models (more linked to performance, quality and coordination) – investment on "soft" elements of organisational change.

# The Investment Plan for Europe and the European Fund for Strategic Investments (EFSI)



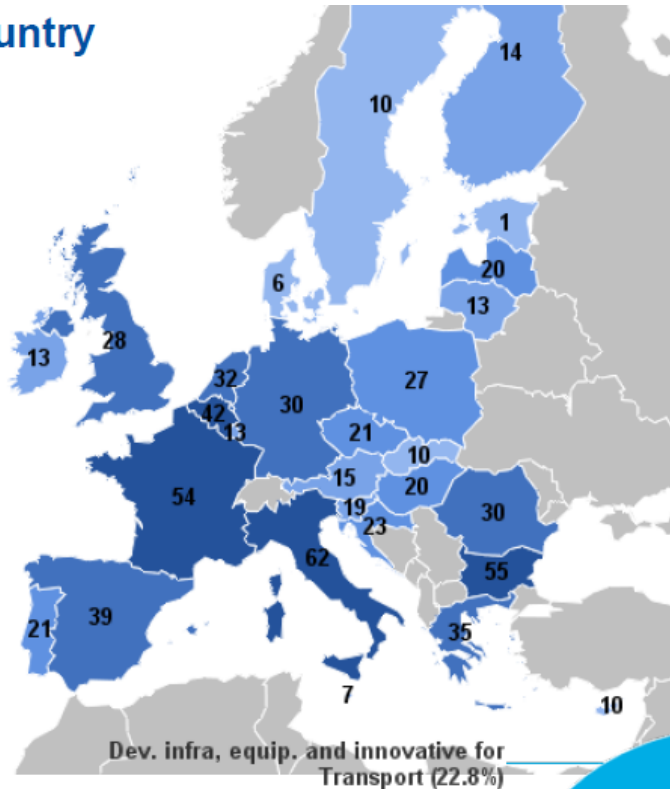
## What is the Advisory Hub?



# Requests to the Hub: overview

## Requests by country

Country	No. of requests
Italy	62
Bulgaria	55
France	54
Belgium	42
Spain	39
Greece	35
The Netherlands	32
Germany	30
Romania	30
United Kingdom	28
Poland	27
Croatia	23
Czech Republic	21
Portugal	21
Hungary	20
Latvia	20
Slovenia	19
Austria	15
Finland	14
Ireland	13
Lithuania	13
Luxembourg	13
Cyprus	10
Slovakia	10
Sweden	10
Malta	7
Denmark	6
Estonia	1
<b>Total</b>	<b>670</b>

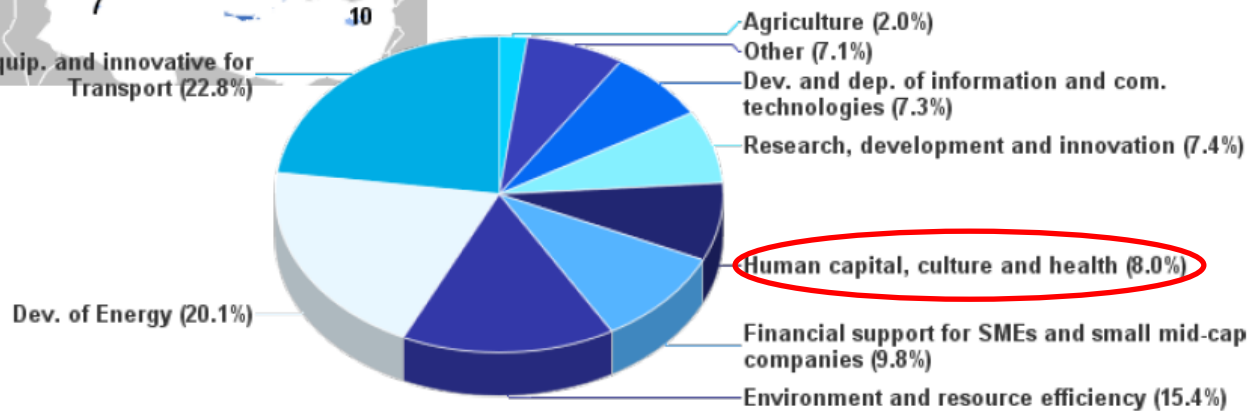


**Total of 741 requests**

**591 project-specific requests**

- Public sector : 262
- Private sector : 308
- Other (e.g. NGOs) : 21

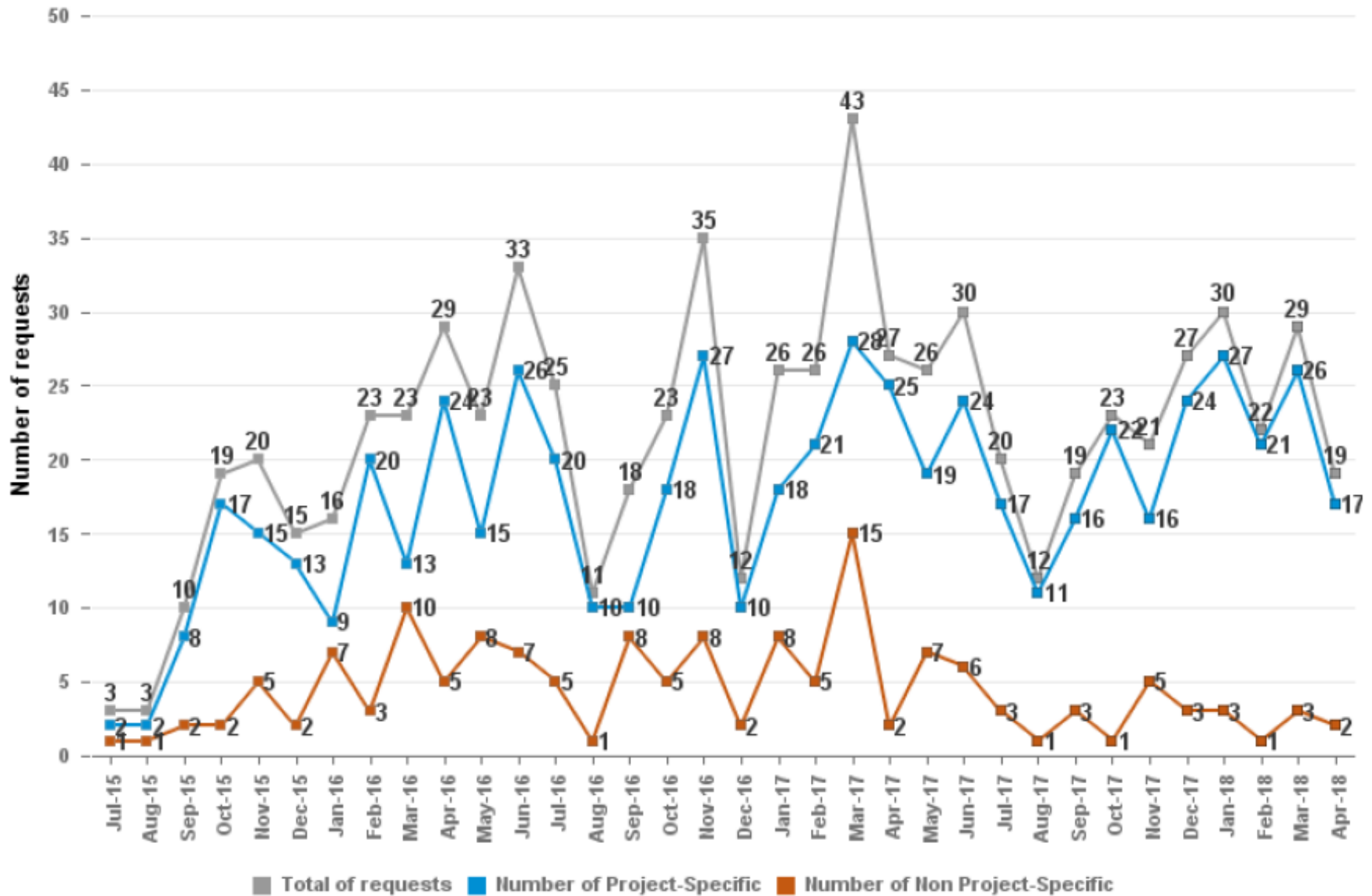
## Project-specific requests by sector (Tot. 591)



\*The category "other" includes project-specific requests in which the sector is not indicated

\*excludes 71 requests relevant for more than 1 EU countries or no country specific or non-EU countries

# Number of EIAH requests received monthly



# Building the EIAH Partner Network

**Local Hub participating and contributing to knowledge and best practice sharing initiatives.** E.g. working groups, discussion fora, webinars

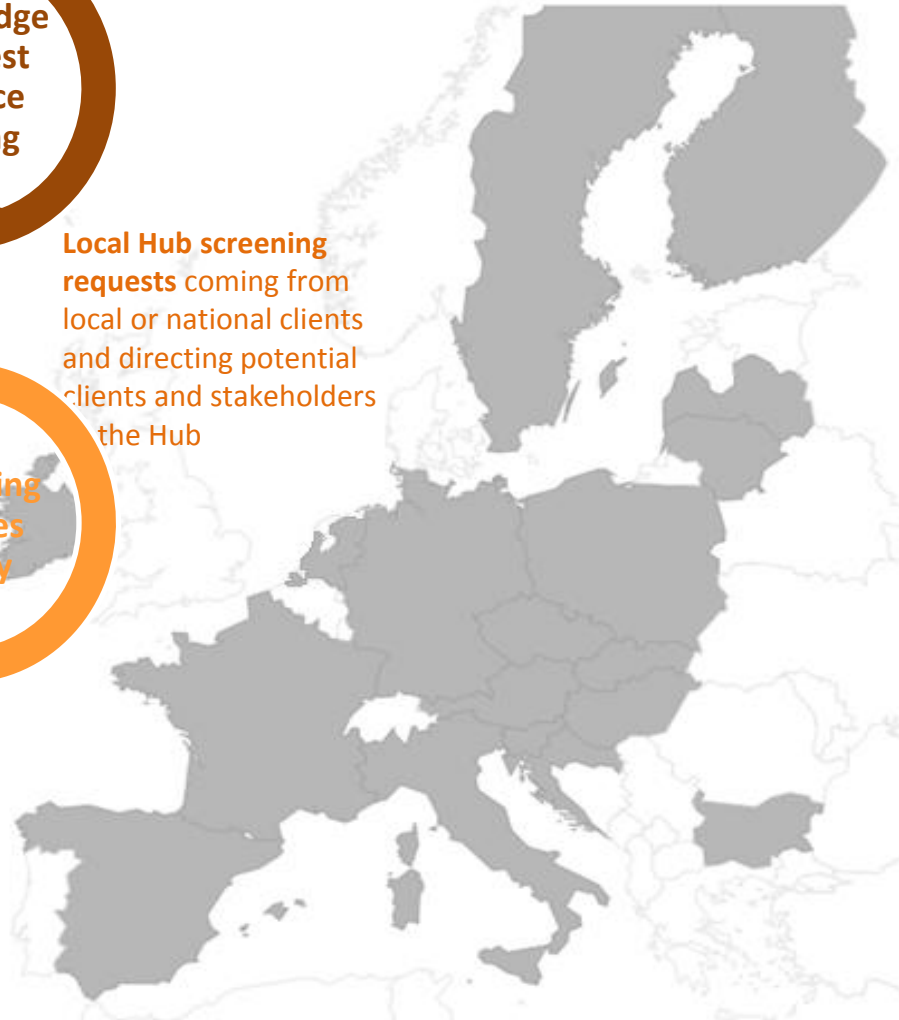
**Knowledge and best practice sharing**

**Local point of entry**

**Local Hub screening requests coming from local or national clients and directing potential clients and stakeholders to the Hub**

**Local Hub to deliver advice locally in areas of expertise not yet served by the core EIAH advisory services**

**Delivering services locally**



## Signed MoUs

SID Banka	Slovenia
Altum	Latvia
MFB	Hungary
BDB	Bulgaria
HBOR	Croatia
SBCI	Ireland
CMZRB	Czech Republic
AWS	Austria
SZRB AM	Slovakia
Bpifrance	France
CDC	France
BGK	Poland
Invega	Lithuania
Almi	Sweden
VIPA	Lithuania
ZBP	Poland
ICO	Spain
CDP	Italy
KfW	Germany
NIA	The Netherlands
Finnvera	Finland
NRW.Bank	Germany
UIC	-

## 4. An instrument to assess market gaps and unmet needs

Through consolidation of information on projects

E.g. investment platforms

Through assessments of policy implications

E.g. diagnostic of access to finance issues for the EC

Through market studies

E.g. PWC Needs Analysis

### Why?

To **remove barriers** and **identify opportunities** for new initiatives



# Would you like to know more about the EIAH?

Consult the Hub's  
advisory office

[www.eib.org/eiah](http://www.eib.org/eiah)

Request support from  
the Hub

[www.eib.org/eiah/contact](http://www.eib.org/eiah/contact)

Contact the Hub for  
more info

[eiah@eib.org](mailto:eiah@eib.org)

*Europe's gateway to investment support*

# Thank you!

## Questions?