



"Strategic investments for the future of healthcare"

27 February 2017

Venue: Hotel Sofitel Brussels Europe, Place Jourdan 1, 1040 Brussels

Programme

- **Welcome coffee and Registration (08:30 – 09:30 hrs)**
- **Introductory session – Opening (09:30 – 10:00 hrs)**

Moderator: Xavier Prats Monné, Director-General, DG SANTE

- Introductory words and presentation of the speakers by the Moderator.

- Keynote speech by the **European Commission Vice-President Jyrki Katainen**: the Investment Plan for Europe as a boost to the European economy
- Keynote speech by the **European Investment Bank Vice-President Ambroise Fayolle**: the Investment Plan for Europe and financing in health

- **"The Investment Plan for Europe – What can it do for health?" (10:00 – 10:45 hrs)**

Moderator: Benjamin Angel, Director for "Treasury and financial operations", DG ECFIN

- **Felicitas Riedl**, *Head of Life Sciences and Health Division, Projects Directorate, European Investment Bank*. Presenting financing possibilities, and in particular EFSI, for the health sector
- **Rémi Charrier**, *Head of Institutional Business Development, European Investment Fund*. Presenting opportunities for financing SMEs, and in particular social enterprises, which develop and deliver innovative solutions and services in the health sector

- **Dana Burduja**, *Senior Health Economist, on behalf of Mark Mawhinney, Head of Division of the European Investment Advisory Hub (EIAH) Team, EIB.*
Presenting the range of the EIAH's services available to the health sector

Coffee break (10:45 – 11:00 hrs)

- **"Planning and blending multi-source investments"** (11:00 – 12:30 hrs)

Moderator: Cornelius Schmaltz, Head of Unit "Strategy", DG RTD

- **Presentations** showcasing examples of strategies and multi-source investments to support transformation to new care models.
 - **Edoardo Reviglio**, *Chief Economist at Cassa Depositi e Prestiti, Italy & High Level Task Force for social infrastructure investments, European Association of Long-Term Investors.*
 - **Dana Burduja**, *Senior Health Economist, Life Sciences and Health Division, Projects Directorate, European Investment Bank.*
 - **Brian O' Connor**, *Chair of the European Connected Health Alliance, presenting examples from various European regions.*
- **Group work, networking and debates.** The audience is split into a small number of groups. Each group brainstorms and debates one of the topics set out below. The groups present main messages and put forward suggestions for actions and follow up.

Discussion topics:

Discussion Group 1

- ❖ *The type of investments required to support health system reforms, from whom and where they may come and where these investments may need to focus.*
- ❖ *What is the role of private investors and project promoters in bringing financing and specific expertise and in collaborating to pull out joint benefits with the public sector?*

Discussion Group 2

- ❖ *How to align and combine national, regional and European funding programmes, in particular EFSI, for the purpose of investing in health system reforms.*
- ❖ *How healthcare authorities could develop and implement investment strategies and roadmaps that tap on a multitude of financing instruments. What is required for this?*

Discussion Group 3

- ❖ *Governance and responsibility for combining funding from different sources/instruments – and the likely need for brokerage services for this – and for building strong and win-win partnerships for all sides.*

Lunch (12:30 – 13:30 hrs)

- **"Partnerships, Contracting and Business approaches for new care models" (13:30 – 15:00 hrs)**

Moderator: Andrzej Rys, Director for "Health systems, medical products and innovation", DG SANTE

- **Presentations** on options for partnerships and contracting approaches between purchasers and service providers, with real examples from national/regional experiences in Europe.
 - **Ben Collins**, *Project Director, The King's Fund, United Kingdom.*
 - **Brita Winsa**, *Director of Primary and Local Healthcare, Region of Norrbotten, Sweden.*
 - **Toni Dedeu**, *Director, Agency for Healthcare Quality & Assessment, Ministry of Health, Government of Catalonia, Spain.*
 - Joint presentation: **Andreas Marg**, *Ministry of Social Affairs and Integration, State of Baden-Württemberg, Germany* & **Helmut Hildebrandt**, *Director of OptiMedis AG & CEO of Gesundes Kinzigtal GmbH, Germany.*
- **Group work, networking and debates.** The audience is split into a small number of groups. Each group brainstorms and debates one of the topics set out below. The groups present main points and put forward suggestions for actions and follow up.

Discussion topics:

Discussion Group 4

- ❖ *The type of relationships/partnerships that may be considered among the various service providers needing to come together to deliver new care models (e.g. alliances, joint ventures, pooling of budgets and human resources etc.).*
- ❖ *Governance arrangements between the purchasers and the network of service providers (e.g. length of contracts, procurement and other approaches for selection of providers, co-investments, payment mechanisms, risks/benefit sharing, frameworks for measuring performance, etc.).*

Discussion Group 5

- ❖ *Incentives for participation, for promoting performance and for maximising value for health systems and patients (e.g., sharing risks and benefits, pay for outcomes/performance, specific incentives for medical professionals etc.).*

Discussion Group 6

- ❖ *Linkages with the larger – and varied across the EU - financing and reimbursement healthcare frameworks.*
- ❖ *How can the above contracting and business models be successfully fed by EFSI and traditional banking products?*

Coffee break (15:00 – 15:15 hrs)

- **Main Conclusions and Next Steps (15:15 – 15:45 hrs)**

Moderator: Xavier Prats Monné, Director-General, DG SANTE

- Summary of the main messages from the previous sessions by the Moderator.

- **Panel of Member State representatives**, debating about what Member States can take home from the discussions with respect to potential strategies and areas for health investments, and what can be seen as follow up steps.
 - **Hon. Christopher Fearne**, Minister for Health, Malta
 - **Clemens Auer**, Director-General, Ministry of Health, Austria
 - **Vlasta Kovačič Mežek**, Assistant Director General, Directorate for Healthcare Economics, Ministry of Health, Slovenia

- **Closing speech by Commissioner Andriukaitis (15:45 – 16:00 hrs)**

- **Commissioner for Health and Food Safety Vytenis Andriukaitis** closes the event by outlining the themes that merit further exploring, the suggestions for actions by stakeholders and follow up, and how the Commission can support these.