Case Id: e70ae583-6477-4570-9717-cb55c39035b2

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# Targeted stakeholder consultation on the implementation of an EU system for traceability and security features pursuant to Articles 15 and 16 of the Tobacco Products Directive 2014/40/EU

Fields marked with \* are mandatory.

This is a targeted stakeholder consultation. The purpose of this consultation is to seek comments from stakeholders:

- directly affected by the upcoming implementation of an EU system for traceability and security features pursuant to Articles 15 and 16 of the new Tobacco Products Directive (Directive 2014/40/EU), or
- considering to have special expertise in the relevant areas.

In the Commission's assessment, the following stakeholders, including their respective associations, are expected to be directly affected:

- 1. manufacturers of finished tobacco products,
- 2. wholesalers and distributors of finished tobacco products,
- 3. providers of solutions for operating traceability and security features systems,
- 4. governmental and non-governmental organisations active in the area of tobacco control and fight against illicit trade.

Not directly affected are retailers and upstream suppliers of tobacco manufacturers (except the solution providers mentioned in point 3 above).

The basis for the consultation is the Final Report to the European Commission's Consumers, Health and Food Executive Agency (CHAFEA) in response to tender n° EAHC/2013/Health/11 concerning the provision of an analysis and feasibility assessment regarding EU systems for tracking and tracing of tobacco products and for security features (hereafter the Feasibility Study). The Feasibility Study was published on 7 May 2015 and is available at <a href="http://ec.europa.eu/health/tobacco/docs/2015\_tpd\_tracking\_tracing\_frep\_en.pdf">http://ec.europa.eu/health/tobacco/docs/2015\_tpd\_tracking\_tracing\_frep\_en.pdf</a>. The interested stakeholders are advised to review the Feasibility Study before responding to this consultation.

The comments received in the course of this consultation will be an input to the further implementation work on a future EU system for traceability and security features. In particular, the comments will be taken into account in a follow-up study.

Stakeholders are invited to submit their comments on this consultation at the following web-address <a href="https://ec.europa.eu/eusurvey/runner/trace">https://ec.europa.eu/eusurvey/runner/trace</a> until 31 July 2015. The web-based survey consists of closed and open questions. For open questions stakeholders will be asked to provide comments up to the limit of characters indicated in the question or to upload (a) separate document(s) in PDF format up to the limit of total number of standard A4 pages (an average of 400 words per page) indicated in the question. Submissions should be - where possible - in English. For a corporate group one single reply should be prepared. For responses from governmental organisations, which are not representing a national position, it should be explained why the responding body is directly affected by the envisaged measures.

The information received will be treated in accordance with Regulation 45/2001 on the protection of individuals with regard to the processing of personal data by the Community (please consult the privacy statement). Participants in the consultation are asked not to upload personal data of individuals.

The replies to the consultation will be published on the Commission's website. In this light no confidential information should be provided. If there is a need to provide certain information on a confidential basis, contact should be made with the Commission at the following email address: SANTE-D4-SOHO-and-TOBACCO-CONTROL@ec.europa.eu with a reference in the email title: "Confidential information concerning targeted stakeholder consultation on the implementation of an EU system for traceability and security features". A meaningful non-confidential version of the confidential information should be submitted at the web-address.

Answers that do not comply with the specifications cannot be considered.

# A. Respondent details

- \*A.1. Stakeholder's main activity:
  - a) Manufacturer of tobacco products destined for consumers (finished tobacco products)
  - b) Operator involved in the supply chain of finished tobacco products (excluding retail)
  - c) Provider of solutions
  - d) Governmental organisation
  - e) NGO
  - f) Other
- \*A.1.a. Please specify:
  - i) Cigarettes
  - ✓ ii) RYO
  - iii) Cigarillos
  - v) Cigars
  - v) Pipe tobacco
  - vi) Water pipe tobacco
  - vii) Smokeless tobacco including chewing, oral and nasal tobacco
  - viii) Other

\*A.2. Contact details (organisation's name, address, email, telephone number, if applicable name of the ultimate parent company or organisation) - if possible, please do not include personal data *Text of 1 to 800 characters will be accepted* 

Mac Baren Tobacco Company A/S
Porthusvej 100
5700 Svendborg

- \*A.3. Please indicate if your organisation is registered in the Transparency Register of the European Commission (unless 1d):
  - O Yes O No
- \*A.4. Extract from the trade or other relevant registry confirming the activity listed under 1 and where necessary an English translation thereof.
  - 1552b99c-b979-4549-b3cf-bc66d9aa94aa/Company Report of Mac Baren Tobacco Company AS.pdf

# B. Options proposed in the Feasibility Study

B.1. Please rate the appropriateness of each option for tracking and tracing system set out in the Feasibility Study in terms of the criteria listed in the tables below

B.1.1. Option 1: an industry-operated solution, with direct marking on the production lines carried out by tobacco manufacturers (for further details on this option, please consult section 8.2 of the Feasibility Study)

	Appropriate	Somewhat appropriate	Neutral	Somewhat inappropriate	Inappropriate	No opinion
*Technical feasibility	•	0	0	0	0	0
*Interoperability	•	0	0	0	0	0
*Ease of operation for users	•	•	0	0	0	0
*System integrity (e.g. low risk of manipulation)	•	©	0	0	0	0
*Potential of reducing illicit trade	0	•	0	0	•	0
* Administrative/financial burden for economic operators	0	©	0	•	•	0
* Administrative/financial burden for public authorities	0	•	0	0	0	•

B.1.2. Option 2: a third party operated solution, with direct marking on the production lines carried out by a solution or service provider (for further details on this option, please consult section 8.3 of the Feasibility Study)

	Appropriate	Somewhat appropriate	Neutral	Somewhat inappropriate	Inappropriate	No opinion
*Technical feasibility	0	0	0	0	•	0
*Interoperability	0	0	0	0	•	0
*Ease of operation for users	0	•	0	0	•	0
*System integrity (e.g. low risk of manipulation)	0	•	0	0	•	0
*Potential of reducing illicit trade	0	©	0	0	•	0
* Administrative/financial burden for economic operators	0	©	0	0	•	0
* Administrative/financial burden for public authorities	0	©	0	©	0	•

B.1.3. Option 3: each Member State decides between Option 1 and 2 as to an entity responsible for direct marking (manufacture or third party) (for further details on this option, please consult section 8.4 of the Feasibility Study)

	Appropriate	Somewhat appropriate	Neutral	Somewhat inappropriate	Inappropriate	No opinion
*Technical feasibility	0	0	0	0	•	0
*Interoperability	0	0	0	0	•	0
*Ease of operation for users	0	•	0	•	•	0
*System integrity (e.g. low risk of manipulation)	0	•	0	0	•	0
*Potential of reducing illicit trade	0	•	0	0	•	0
* Administrative/financial burden for economic operators	0	•	0	0	•	0
* Administrative/financial burden for public authorities	0	©	0	•	©	•

B.1.4. Option 4: a unique identifier is integrated into the security feature and affixed in the same production process (for further details on this option, please consult section 8.5 of the Feasibility Study)

	Appropriate	Somewhat appropriate	Neutral	Somewhat inappropriate	Inappropriate	No opinion
*Technical feasibility	•	0	0	0	0	0
*Interoperability	•	•	0	0	0	0
*Ease of operation for users	•	•	0	•	•	•
*System integrity (e.g. low risk of manipulation)	•	•	0	•	•	•
*Potential of reducing illicit trade	0	•	0	•	•	0
* Administrative/financial burden for economic operators	•	•	•	•	•	•
* Administrative/financial burden for public authorities	0	©	0	©	©	•

- B.1.5. Please upload any additional comments on the options referred to in question B.1 (max. 5 pages)
  - 12c3340d-143a-457c-93d5-940527636722/Additional comments to B.1.5..docx
  - B.2. Please rate the appropriateness of each option for security features set out in the Feasibility Study in terms of the criteria listed in the tables below

B.2.1. Option 1: a security feature using authentication technologies similar to a modern tax stamp (for further details on this option, please consult section 9.2 of the Feasibility Study)

	Appropriate	Somewhat appropriate	Neutral	Somewhat inappropriate	Inappropriate	No opinion
*Technical feasibility	0	0	0	©	•	0
*Interoperability	0	•	0	0	•	0
*Ease of operation for users	0	•	0	•	•	©
*System integrity (e.g. low risk of manipulation)	•	•	•	•	•	•
*Potential of reducing illicit trade	0	•	0	©	•	•
* Administrative/financial burden for economic operators	0	•	0	©	•	•
* Administrative/financial burden for public authorities	0	•	0	©	•	•

B.2.2. Option 2: reduced semi-covert elements as compared to Option 1 (for further details on this option, please consult section 9.3 of the Feasibility Study)

	Appropriate	Somewhat appropriate	Neutral	Somewhat inappropriate	Inappropriate	No opinion
*Technical feasibility	0	0	0	0	•	0
*Interoperability	©	•	0	0	•	0
*Ease of operation for users	0	•	0	•	•	0
*System integrity (e.g. low risk of manipulation)	•	•	•	•	•	•
*Potential of reducing illicit trade	0	•	0	•	•	0
* Administrative/financial burden for economic operators	0	•	0	©	•	•
* Administrative/financial burden for public authorities	0	•	0	•	•	0

B.2.3. Option 3: the fingerprinting technology is used for the semi-covert and covert levels of protection (for further details on this option, please consult section 9.4 of the Feasibility Study)

	Appropriate	Somewhat appropriate	Neutral	Somewhat inappropriate	Inappropriate	No opinion
*Technical feasibility	0	0	0	0	•	0
*Interoperability	©	•	0	0	•	0
*Ease of operation for users	0	•	0	•	•	0
*System integrity (e.g. low risk of manipulation)	•	•	•	•	•	•
*Potential of reducing illicit trade	0	©	0	0	•	0
* Administrative/financial burden for economic operators	0	©	0	•	•	0
* Administrative/financial burden for public authorities	0	•	0	•	•	•

B.2.4. Option 4: security feature is integrated with unique identifier (see Option 4 for traceability) (for further details on this option, please consult section 9.5 of the Feasibility Study)

	Appropriate	Somewhat appropriate	Neutral	Somewhat inappropriate	Inappropriate	No opinion
*Technical feasibility	•	0	0	0	0	0
*Interoperability	•	•	0	0	0	0
*Ease of operation for users	•	©	0	©	0	0
*System integrity (e.g. low risk of manipulation)	•	•	•	•	•	•
*Potential of reducing illicit trade	0	©	0	©	•	0
* Administrative/financial burden for economic operators	0	©	0	0	•	0
* Administrative/financial burden for public authorities	0	©	0	©	©	•

- B.2.5. Please upload any additional comments on the options referred to in question B.2 (max. 5 pages)
  - · a884c9d6-36e8-485b-b400-9f22996ddf34/Additional comments to B.2.5..docx

# C. Cost-benefit analysis

# C.1. Do you agree with?

	Agree	Somewhat agree	Neither agree nor disagree	Somewhat disagree	Disagree	No opinion
*The benefit analysis presented in section 11.3.1 of the Feasibility Study	•	©	•	•	•	©
*The cost analysis presented in section 11.3.2 of the Feasibility Study	©	©	©	©	•	©

- \*C.1.1. If you selected option "Disagree" or "Somewhat disagree" in the previous question, please upload your main reasons for disagreement (max. 5 pages)
  - 9c54d901-aed6-4267-9f5a-a6079894d072/Additional comments to C.1.1..docx

# D. Additional questions

d) No opinion

The questions in this section relate to different possible building blocks and modalities

of the envisaged system (questions D.1, D.3, D.4, D.6, D.8, D.10, D.12, D.14 and D.16). When replying please take into account the overall appropriateness of individual solutions in terms of the criteria of technical feasibility, interoperability, ease of operation, system integrity, potential of reducing illicit trade, administrative/financial burden for economic stakeholders and administrative/financial burden for public authorities.
*D.1. Regarding the generation of a serialized unique identifier (for definition of a unique identifier see Glossary in the Feasibility Study), which of the following solutions do you consider as appropriate (multiple answers possible)?
a) A single standard provided by a relevant standardization body
b) A public accreditation or similar system based on the minimum technical and interoperability requirements that allow for the parallel use of several standards;
c) Another solution
d) No opinion
*D.1.a. Please indicate your preferred standardization body  Text of 1 to 400 characters will be accepted  Standardization on the EU level
D.2. Please upload any additional comments relating to the rules for generation of a serialized unique identifier referred to in question D.1. above (max. 2 pages)
*D.3. Regarding (a) data carrier(s) for a serialized unique identifier, which of the following solutions do you consider as appropriate (multiple answers possible)?
a) Solution based on a single data carrier (e.g. 1D or 2D data carriers)
b) Solution based on the minimum technical requirements that allow for the use of multiple data carriers;
c) Another solution;

# \*D.3.a. Please indicate your preferred data carrier and explain why

Text of 1 to 400 characters will be accepted

The preferred data carrier depends on the level / packaging unit. It must however be readable alongside other date carriers widely used by the trade and other consumers consumer goods At the same time the data carrier must also be able to be printet out as a sticker which can be put (irremovable ect) on the product - and not only directly printed on the product.

- \*D.4. Regarding (a) data carrier(s) for a serialized unique identifier, which of the following solutions do you consider as appropriate (multiple answers possible)?
  - a) System only operating with machine readable codes;
  - b) System operating both with machine and human readable codes;
  - c) No opinion
- D.5. Please upload any additional comments relating to the options for (a) data carrier(s) for a serialized unique identifier referred to in questions D.3 and D.4 above (max. 2 pages)
- \*D.6. Regarding the physical placement of a serialized unique identifier, when should it happen (multiple answers possible)?
  - a) Before a pack/tin/pouch/item is folded/assembled and filled with products;
  - b) After a pack/tin/pouch/item is folded/assembled and filled with products;
  - c) No opinion
- D.7. Please upload any additional comments relating to the placement of a serialized unique identifier referred to in question D.6. above (max. 2 pages)
  - 737444ae-cf12-4b5a-8bc6-940ee2e6e7ad/Additional comments to D.7..docx

D.8. Which entity should be responsible for?

	Economic operator involved in the tobacco trade without specific supervision	Economic operator involved in the tobacco trade supervised by the third party auditor	Economic operator involved in the tobacco trade supervised by the authorities	Independent third party	No opinion
*Generating serialized unique identifiers	•	0	•	0	0
*Marking products with serialized unique identifiers on the production line	•	•	•	•	0
*Verifying if products are properly marked on the production line	•	•	0	•	0
*Scanning products upon dispatch from manufacturer's/importer's warehouse	•	•	•	•	0
*Scanning products upon receipt at distributor's/wholesaler's premises	•	0	0	0	0

*Scanning products upon dispatch from distributor's/wholesaler's premises	•	•	•	•	•	
*Aggregation of products	•	0	0	0	0	

considers relev	ant O characters will be accepted
the following so a) A secur b) A secur identification c) A secur	rity feature is printed; rity feature is put on the pack/tin/puch/item through a different method;
	explain your other method  characters will be accepted
large variate are small order to a and the order to that it is must be, handling are	cts are niche products and produced in small volumes and in a lety of models, sizes and brands. As a result, production runs and Manufacturing requires as much flexibility as possible in achieve the optimal solution depending on the type of packaging in the production volume.  Again it is paramount that regardless which option is chosen is interoperable with any other available solution. The aim that from the point of view of the Trade in terms of practical etc, it does not matter which solution the individual importer wishes to choose for a specific product.
feature on the p	oad any additional comments relating to the method of putting the security back referred to in question D.10 above (max. 2 pages)  g the independent data storage as envisaged in Article 15(8) of the TPD, which o
the following so a) A single b) An acce	plutions do you consider as appropriate (multiple answers possible)?  e centralised storage for all operators;  reditation or similar system for multiple interoperable storages (e.g. organised acturer or territory);

d) No opinion

- D.13. Please upload any additional comments relating to the independent data storage referred to in question D.12. above (max. 2 pages)
  - b5dc177d-6711-4ddf-ab65-dcb9899df6ae/Additional comments to D.13..docx
- \*D.14. In your opinion which entity(ies) is/are well placed to develop reporting and query tools (multiple answers possible)?
  - a) Provider of solutions to collect the data from the manufacturing and distribution chain;
  - b) Provider of data storage services;
  - c) Another entity
  - d) No opinion
- D.15. Please upload any additional comments relating to the development of reporting and query tools referred to in question D.14. above (max. 2 pages)
- \*D.16. Do you consider that the overall integrity of a system for tracking and tracing would be improved if individual consumers were empowered to decode and verify a serialized unique identifier with mobile devices (e.g. smartphones)?
  - a) Yes
  - b) No
  - O c) No opinion
- D.16.b. If no, please explain your considerations

Text of 1 to 800 characters will be accepted

As illicit trade in product categories like ours is negligible / non-existent, we are of the opinion that the overall integrity of a system for tracking and tracing would not be improved if individual consumers were empowered to decode and verify a serialized unique identifier with mobile devices.

D.17. Please upload any additional comments on the subject of this consultation (max. 10 pages)

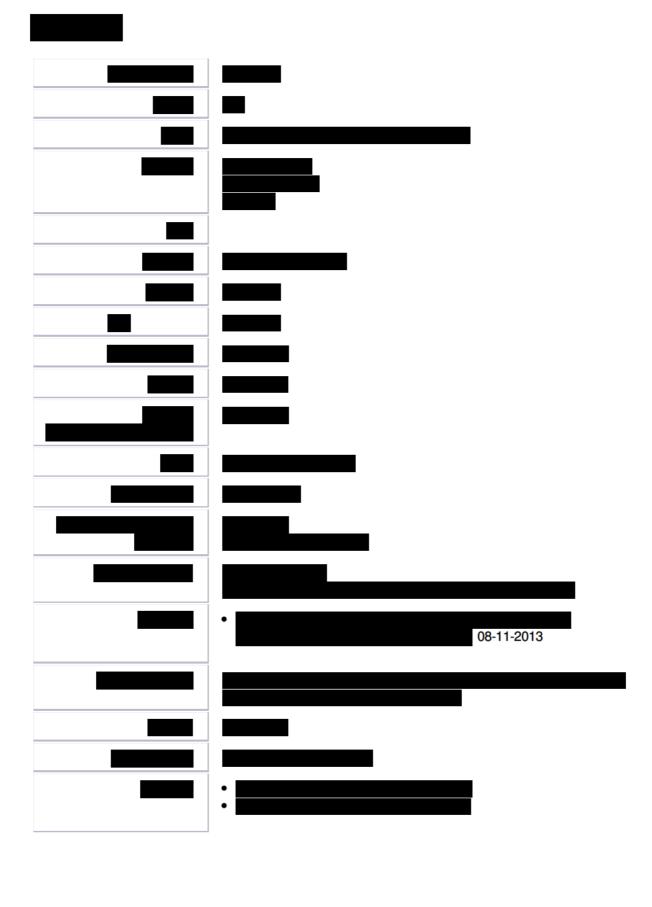
# Contact

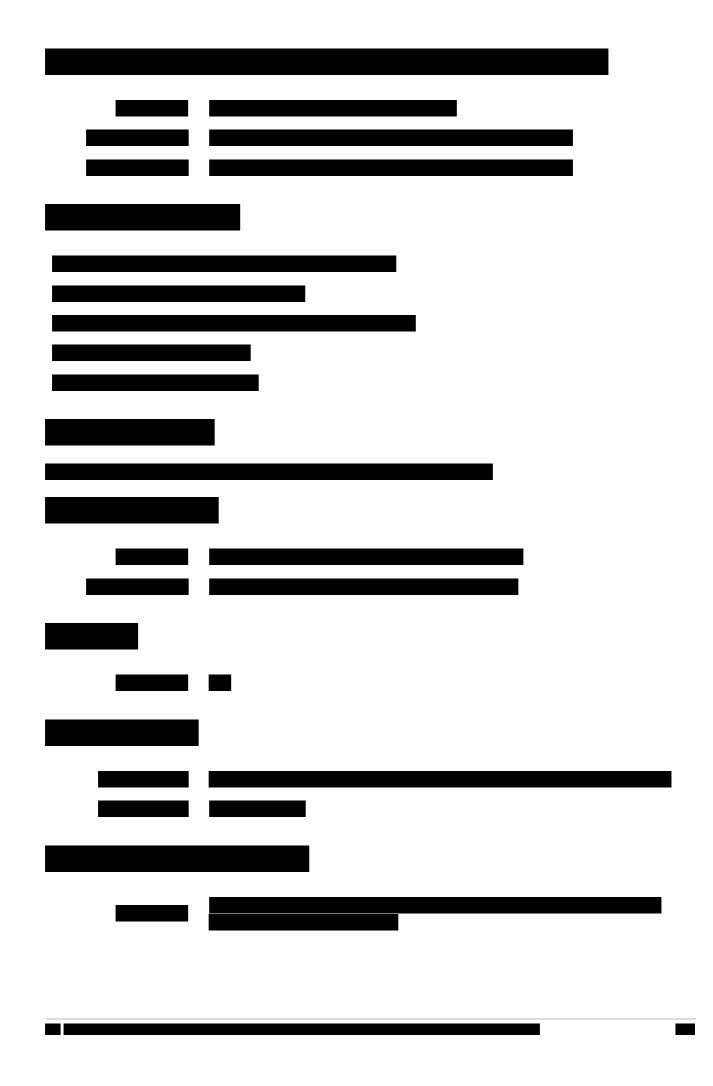
SANTE-D4-SOHO-and-TOBACCO-CONTROL@ec.europa.eu

# Selskabsrapport

# MAC BAREN TOBACCO COMPANY A/S









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# Attachment B.1.5

Additional comments to B.1.5.

Mac Baren Tobacco Company A/S

It is a well-established fact – also by the Commission and OLAF- that illicit primarily is a Factory Made Cigarette issue. The art 15 and 16 therefor addresses a nearly non existing issue for OTP like Pipe tobacco, Cigars and smokeless tobacco. At the same time the company does not gain any added value like e.g. more efficient production from implementing art 15/16. Therefor any cost which we have to bear, is from the starting point in itself - inappropriate from a company perspective.

Please also notice that the relative burden of compliance (e.g. costs per revenue) is much higher for us as OTP manufacturers as ours brands/SKU's are of much smaller quantities. Costs therefore fall on a much smaller number of units sold' compared to the FMC

As the illicit trade in OTP is negligible / non-existent, we consider the 'potential of reducing illicit trade' of all 4 options to be 'inappropriate'.

The level of "appropriateness" of option 4 is highly depend on the costs of the tax stamps / fiscal markings together with the costs for the necessary equipment and changes of production lines etc. BUT equally important for us for the "appropriateness" of option 4 is that products using option 4 in all respects are fully interoperable in the hole value chain( chain of Tack and tracing) with products using different options like option 1. Meaning among other things that it does not take a different piece of equipment to read/scan ore it- system to handle a product made according to option 4 compared to a product made under e.g. option 1.

As the T/T system is part of a directive which is based on the well-functioning of the internal market and as we are heavily depending on exporting our niche products to all MS28 we favour an open EU standard and NOT 28 different national standards ore systems.

# Attachment B.2.5

Additional comments to B.2.5.

Mac Baren Tobacco Company A/S

Fingerprint may very well be a good solution for the very standardized Factory Made Cigarettes. However for OTP which is characterized by huge variety in shapes and material used ( wood, paper ,plastic, metal etc.) produced in small runs, it is a less attractive solution which may turn out to be disproportionally expensive to implement for a smaller company like us

# Attachment C.1.1

Additional comments to C.1.1.

Mac Baren Tobacco Company A/S

The cost benefit analysis does not sufficiently look into the costs which the art 15/16 will put on other economical operators than the producers/importers that could e.g.by. the costs for the whole seller to make his own IT system compliant with the requirements when he sell / ship to the next operator in the chain ore the extra time it inevitably will take to create a manual/individual report for shipments which consists of a number of different products from different producers. The shipment requires information which cannot be obtained from scanning unit packs (outers/master cases etc.) but had to be obtained from individual IT systems ore taped in manually.

That is indeed the practical situation for many wholesalers and economical operators dealing with OTP as other wholesalers and not least the "end" retailer often demands a smaller number of different products from different producers from his supplier.

In order to keep cost and administrative burden down for all operators it is therefore paramount that every economical operator in the value chain are able to handle all tobacco products alike and alike with other consumer goods.

At the same time we what to point out that the burden for a smaller company like ours also depends on the intensity of registration. E.g. if full registration has to be made to every movement of the goods - ore only for movements which includes transfer of ownership. In case of the latter the system will be more agile and less burdensome.

# Attachment D.7

Additional comments to D.7.

Mac Baren Tobacco Company A/S

As our products are typically not produced in one production flow —compared to the FMC —but in several production stages separated from each other with up to several days/ weeks it only make sense for us to define the date and place of manufacturing as the moment when the consumer packs are finished with the health warning labels, tax stamp and EAN-code label, and also physically place the unique identifier at that moment in time.

# Attachment D.13

Additional comments to D.7.

Mac Baren Tobacco Company A/S

As our products are typically not produced in one production flow —compared to the FMC —but in several production stages separated from each other with up to several days/ weeks it only make sense for us to define the date and place of manufacturing as the moment when the consumer packs are finished with the health warning labels, tax stamp and EAN-code label, and also physically place the unique identifier at that moment in time.