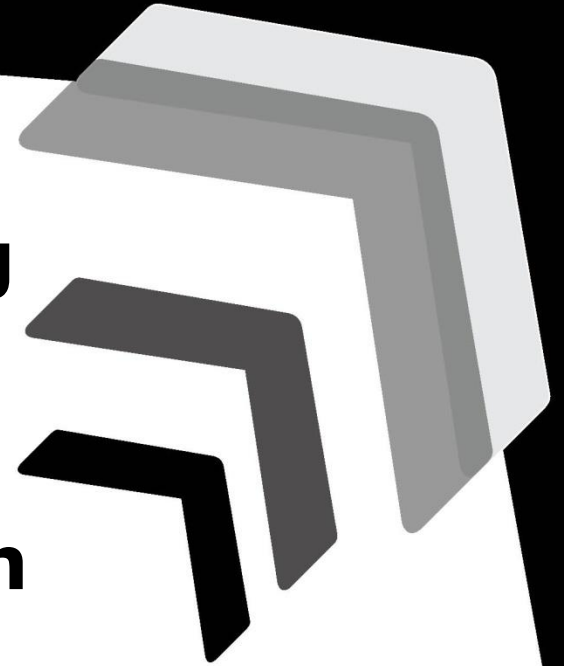


Partnerships and contracting for new care models

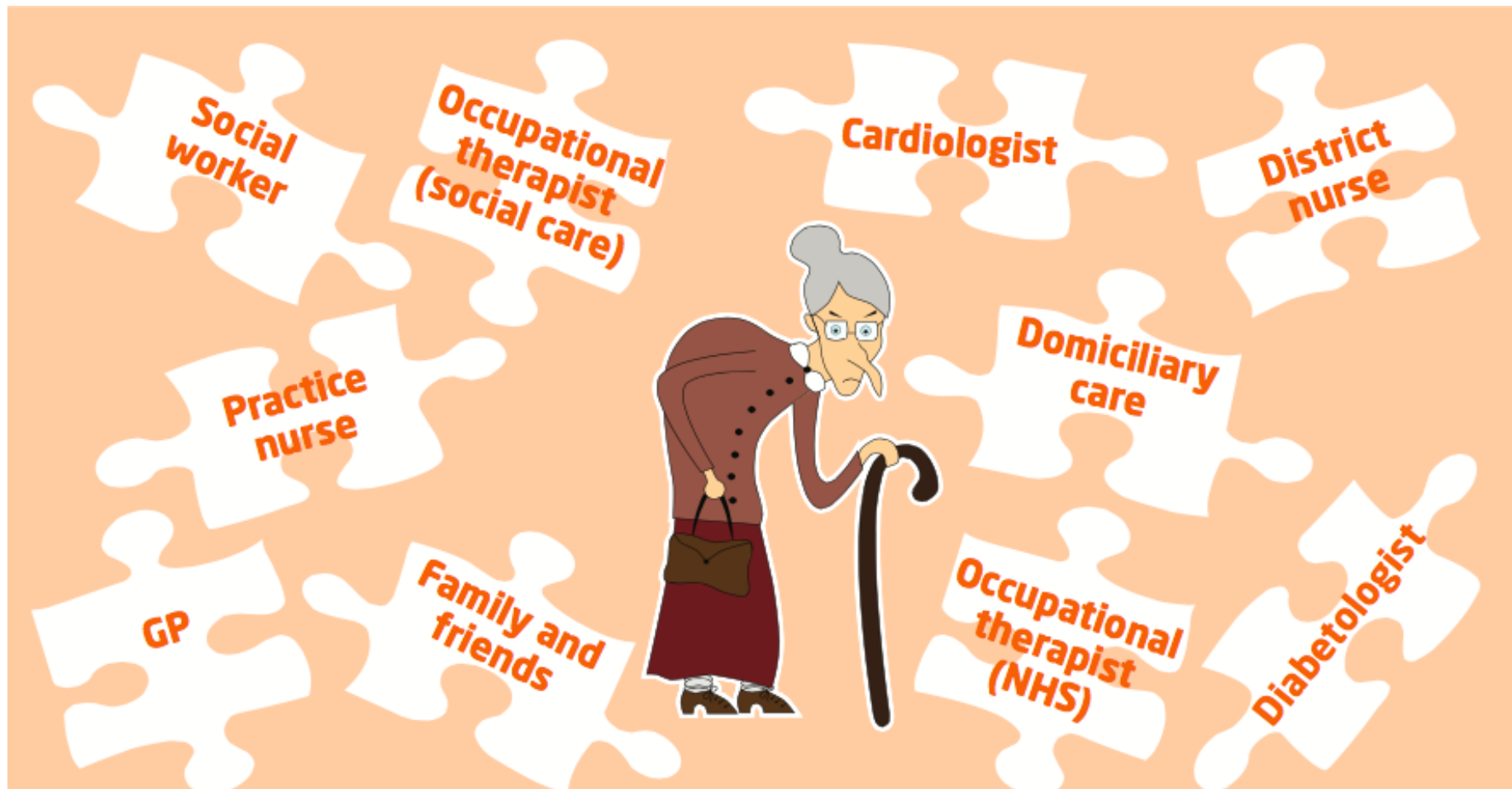
Progress so far in the English health system

Ben Collins

27 February 2017



The challenge for our local services

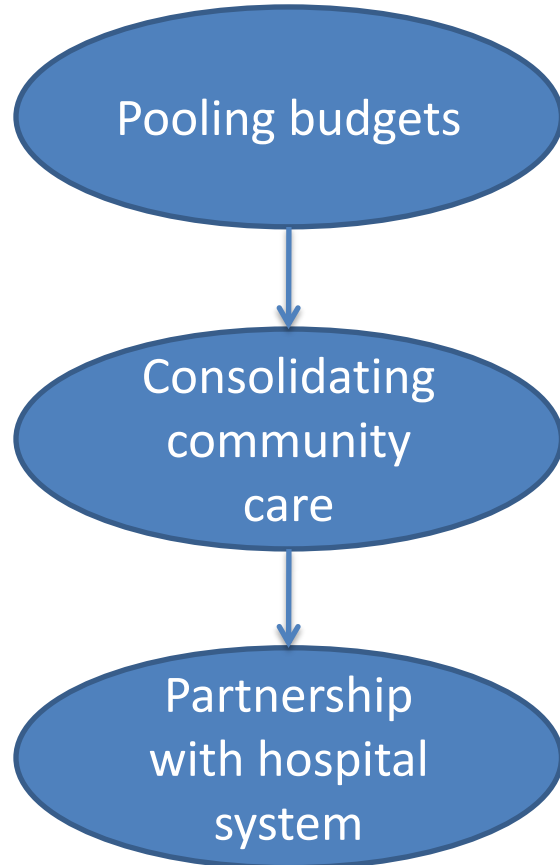


Our 'five year plan' ...



- Primary Care Medical Homes (PMHs)
- Multi-specialty community providers (MCPs)
- Primary and acute care systems (PACS)
- Integrated Care Organisations (ICOs)
- Accountable Care Organisations or Systems (ACOs and ACSs)

But pursuing very similar reforms ...



- ... for primary care, community services, hospital services, social care
- Larger primary care groups, close integration of primary and community services in multi-disciplinary teams
- Linking up the primary / community system with hospital services so they work coherently together

... And pursuing similar improvements

Changing the intervention

- Substituting between types of intervention (prevention rather than treatment; social support rather than healthcare)

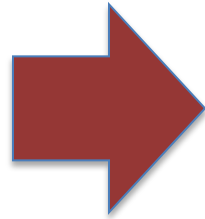
Changing who does what

- Changing the roles of hospital consultants, GPs, nurses, social workers and others to make better use of resources

Improving coordination

- Improving sequencing of interventions, managing transitions, removing duplication and delay

But the 'rewiring' needed is extensive ...



Key design choices

Purchasers need to decide

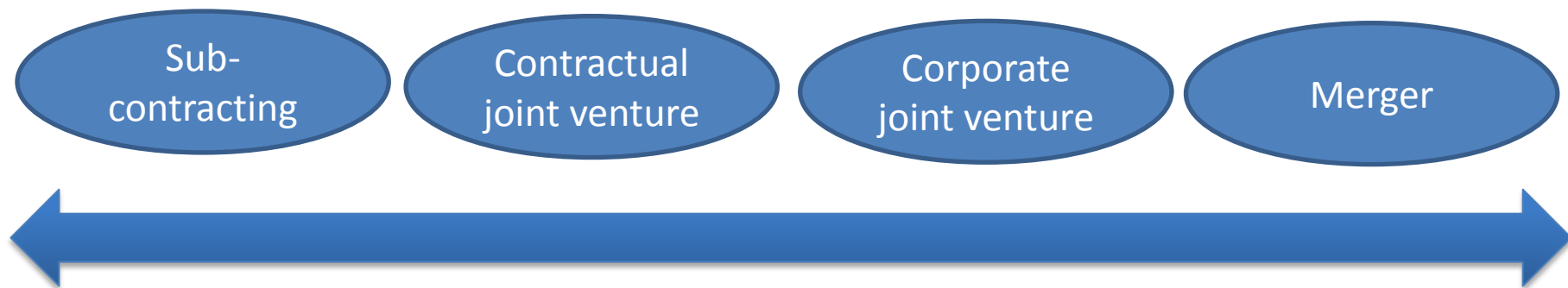
...

- Which budgets to bring together in a single contract
- Which provider /partnership should hold the budget
- How to hold the provider system to account

Providers need to decide ...

- How to stitch themselves into a coherent system
- How to make decisions and share resources in a large collective
- How to address performance issues within the system

A spectrum of options for integration



Separate
governance

Shared
governance

Shared
governance

Single
governance and
management

Reliance on
contracts

Flexible
partnership

Separate
partnership
entity

Complete
pooling of risk,
reward and
assets

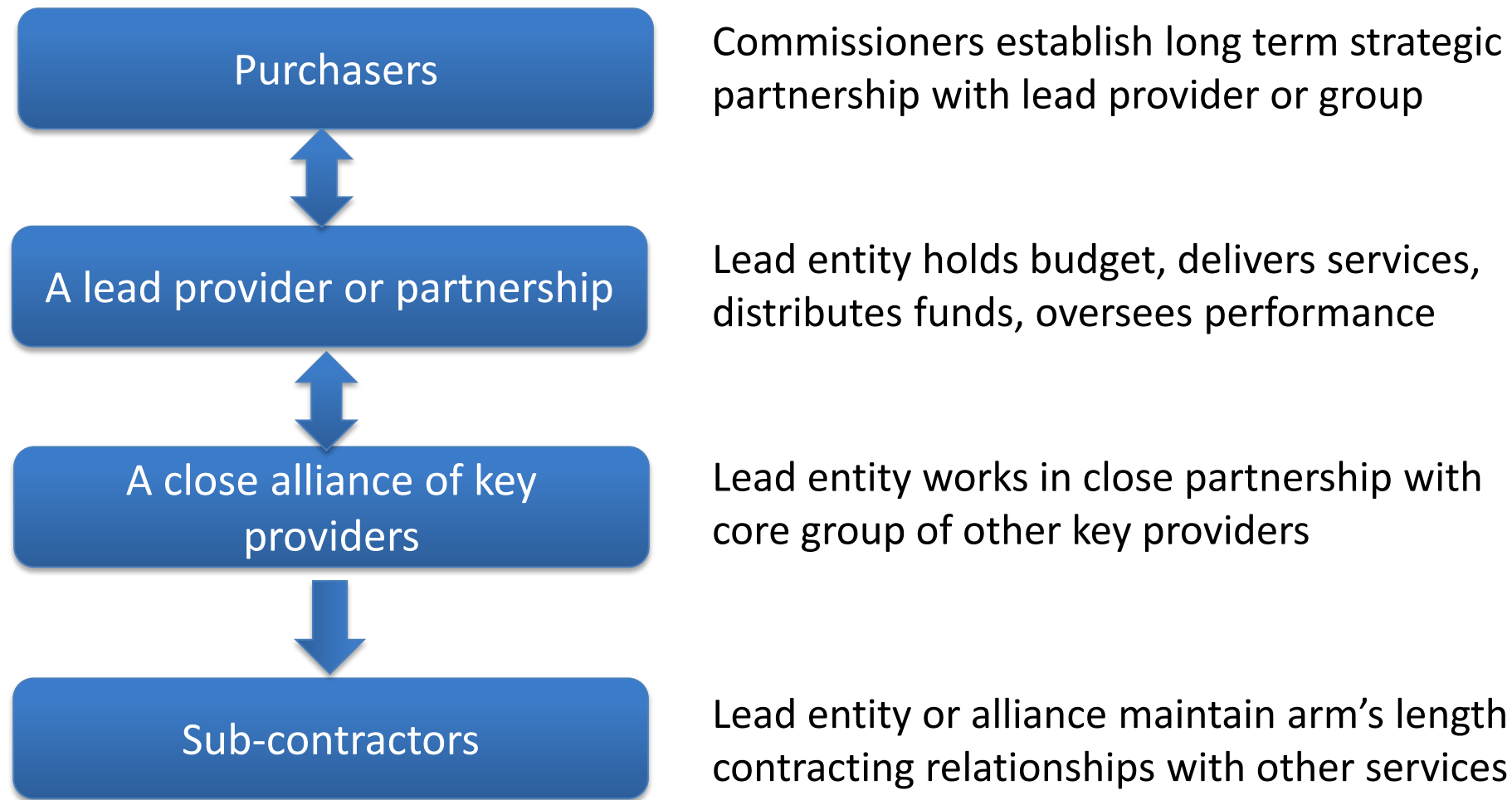
Little sharing of
risk, assets

Sharing of risk,
not assets

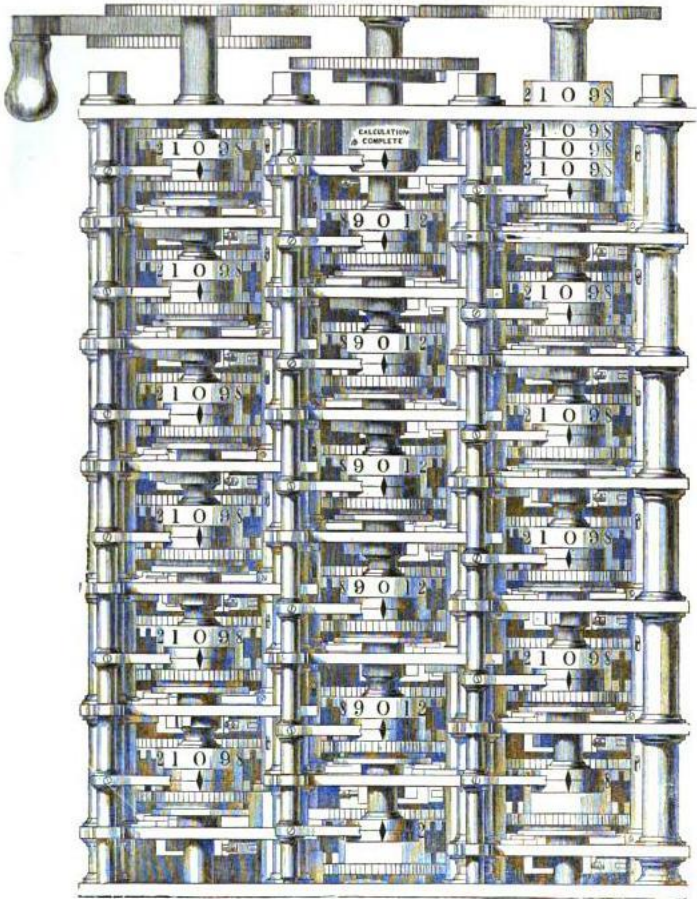
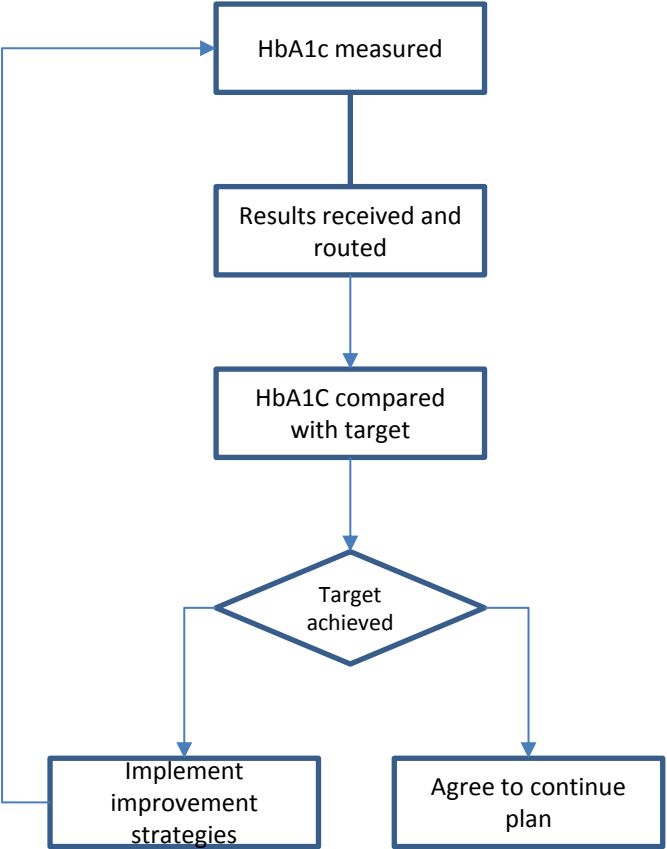
Sharing of risk,
reward and
some assets

A permanent
arrangement

An emerging model ...



Care models or learning systems?



B. H. Babbage, del.

But how will we motivate performance?

Strategic partnerships with the provider system



Competitive procurements and contracts

Soft incentives (benchmarking, retaining savings)



Hard incentives (payments or penalties based on performance)

Risk sharing between purchasers & providers



Transferring a broad range of risks to providers

Economic thinking is changing ...



Breathe Magic

