



"Strategic investments for the future of healthcare"

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Main Messages



- Involvement of a broad range of public and private partners and investors & combination of bottom-up and top-down approaches
- Several communities have to talk to each other: investors, health providers, policy-makers, regulators, universities, SMEs
 - The objective is to break barriers and end up talking the same language
 - Need to create eco-systems where all different players can work together: platforms, hubs, etc.
- Partnerships among payers and providers of care services:
 - Various models are possible – the local context must be considered
 - Partnerships preferably driven by local communities
 - Role for a lead provider / service integrator
 - Basic principle of trust and sharing responsibility, risks and benefits
 - Incentives: payment-for-results, outcome-based payments, value-based contracting etc.

Strategic Investments for the future of healthcare



- Sustained financing is essential: for up-front investments and during a transitional period; long-term contracts also help with certainty
- Combine funding from multiple sources → EFSI and other EU-supported financial instruments managed by the EIB/EIF can be essential enablers
 - Plan how to access and blend financing components
 - Need to raise capacities at all levels to manage new instruments
- Broad scope of health investments, not just infrastructure but e-health, service provision and reorganisation
- Integrated investment: Infrastructure, technology and service models to be considered together

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- Need for an enabling and encouraging regulatory environment for investments
- Long-term thinking and strategy required, with dual aim:
 - a) Reform and delivery of transformed health services
 - b) Investment planningA conditioning B, not the other way around
- Rethink contractual models for healthcare: no specific "new model" is evidently superior to others - results depend hugely on relationships, financial incentives, cultures and leadership
- There is an opportunity for smart investments to transform our health systems for the better – the time is now