

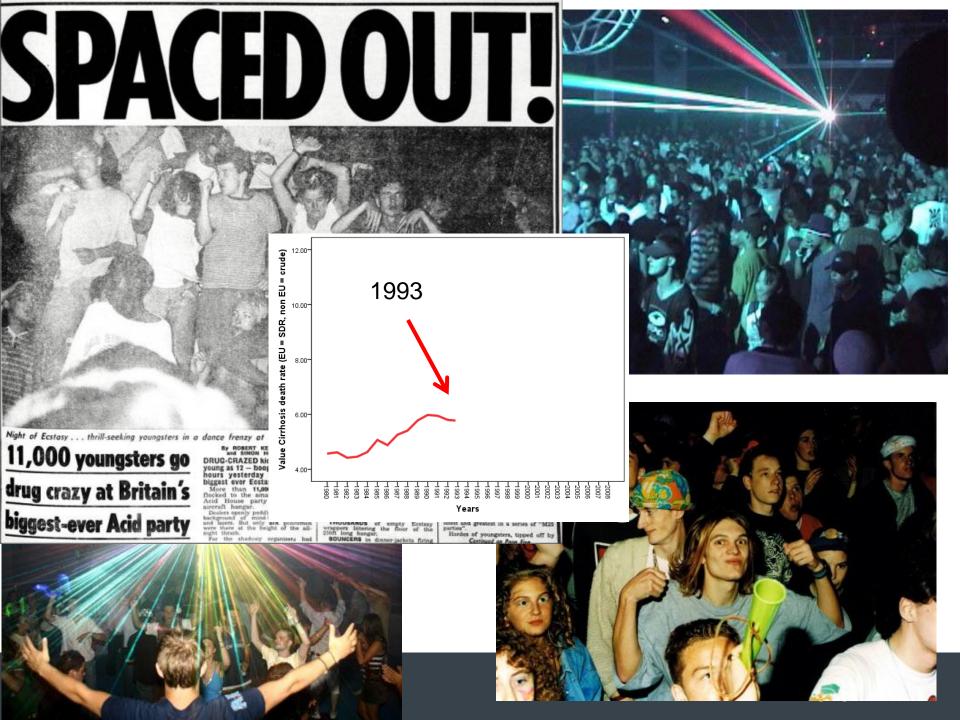
Founded by Henry VIII in 1518

Our 500<sup>th</sup> birthday party is in 6 years time...



HENRICVS





The drinks industry response in 1993

PRICE Lobbying to reduce taxation on alcohol

PLACE Pubs to supermarkets and 'pre-loading'

PRODUCT Alcopops

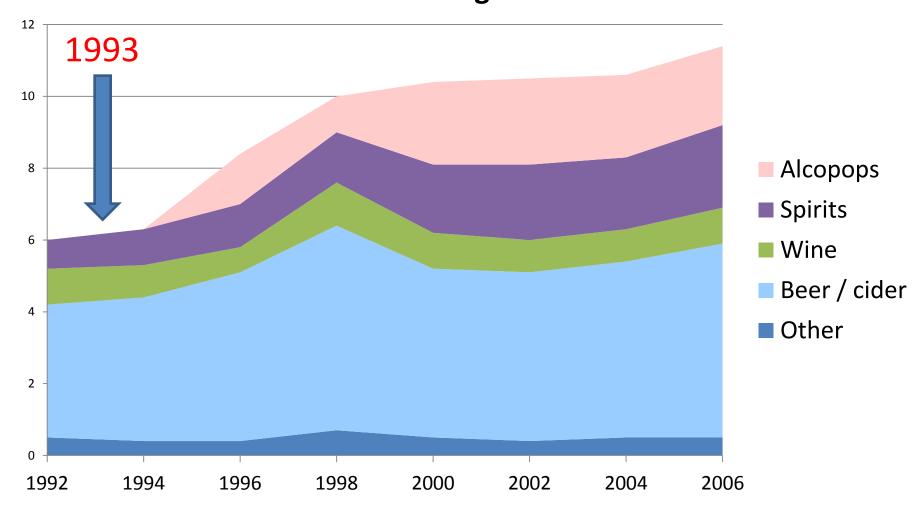
PROMOTION Music festivals and MTV

"Back in the 1990s, MTV, with its audience almost entirely under age 21, was rife with beer and liquor ads."

http://www.livescience.com/10583-study-suggests-alcohol-ads-target-teens.html



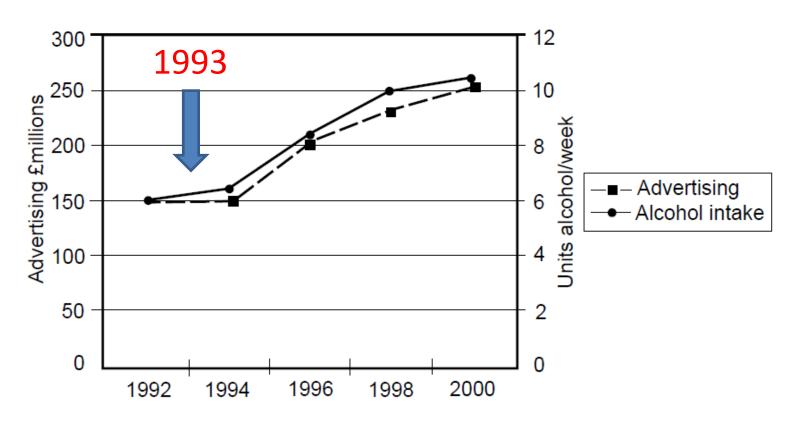
# Mean consumption of alcohol by schoolchildren aged 11-15 in the last week in England 1992-2006





Calling Time – Academy of Medical Sciences report 2004 Sir Richard Doll, Sir Ian Gilmore et al.

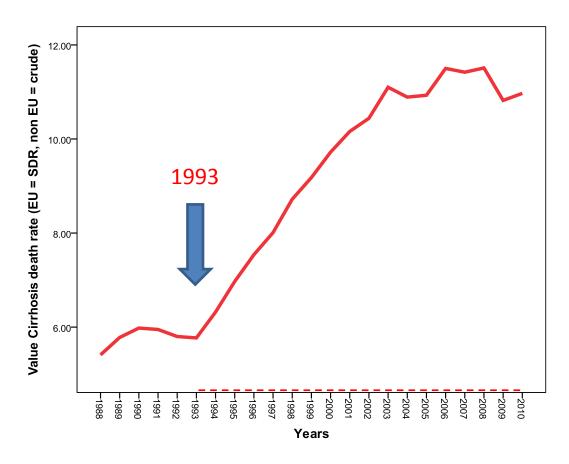
Close relationship between annual expenditure on alcohol advertising and weekly alcohol of 11-15 year old children (R=0.995)



Source: WARC (2002); Jernigan (2001), Cooke et al. (forthcoming)



#### UK cirrhosis death rates



From 1993 liver deaths doubled in 15 years - a total of 106,000 deaths

1,164 patients from my unit in Southampton

Who hfa database 2012



## **European Alcohol and Health Forum**

# Task Force on Marketing Communication Mandate, Rules of Procedure and Work Plan

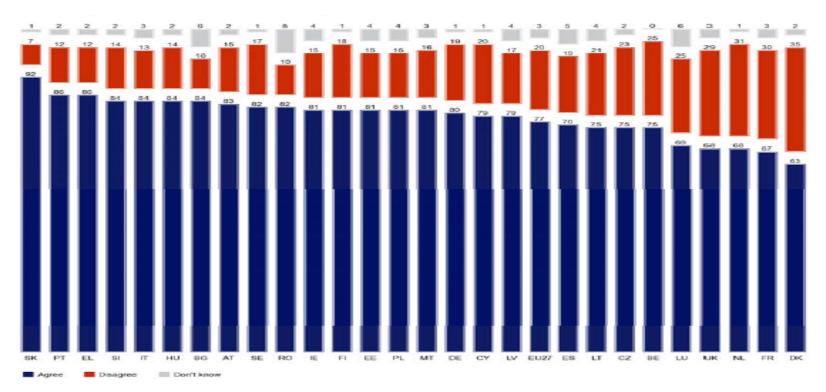
The Task Force on Marketing Communication has been established by the Charter of the European Alcohol and Health Forum, which was launched on 7 June 2007. The overall objective of the Forum is to provide a common platform for all interested stakeholders at EU level that pledge to step up actions relevant to reducing alcohol-related harm, notably in the following areas:

- strategies aimed at curbing under-age drinking;
- information and education programmes on the effect of harmful drinking and on responsible patterns of consumption;
- possible development of efficient common approaches throughout the Community to provide adequate consumer information;
- actions to better enforce age limits for selling and serving alcohol;
- interventions promoting effective behavioural change among children and adolescents;
- cooperation to promote responsibility in and prevent irresponsible commercial communication and sales.



## 'Alcohol advertising targeting young people should be banned in all EU member states'

### **Mean agreement = 77%**



Eurobarometer 2010



Does marketing communication impact on the volume and patterns of consumption of alcoholic beverages, especially by young people? - a review of longitudinal studies

Scientific Opinion of the Science Group of the European Alcohol and Health Forum

The overall description of the studies found consistent evidence to demonstrate an impact of alcohol advertising on the uptake of drinking among non-drinking young people, and increased consumption among their drinking peers.



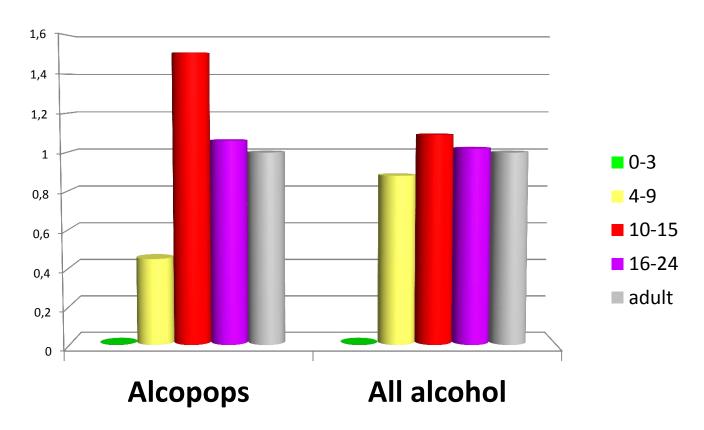


# Assessment of young people's exposure to alcohol marketing in audiovisual and online media

Eleanor Winpenny, Sunil Patil, Marc Elliott, Lidia Villalba van Dijk, Saba Hinriche, Theresa Marteau, Ellen Nolte



## Exposure of UK children to TV alcohol advertising RAND report 2012



1.5:1

**Children: Adults** 

1.1:1

**Children: Adults** 



# GLOBAL ACTIONS: OCTOBER 8-9, 2012 WASHINGTON, D.C. Initiatives to Reduce Harmful Drinking

We commit to take independently verifiable measures (using reasonably available data) within the next 12 months so that print,
 electronic, broadcast and digital media in which we advertise our products have a minimum 70% adult audience.

#### AGENDA

ICAP members commit to take independently verifiable measures to assess the exposure of children and young people across all print, broadcast and digital media

... in order to ensure our products have a minimum 70% adult audience



... in order to ensure our products have a minimum 70% adult audience

let's assume that everyone of all ages in a country sees the same number of alcohol adverts

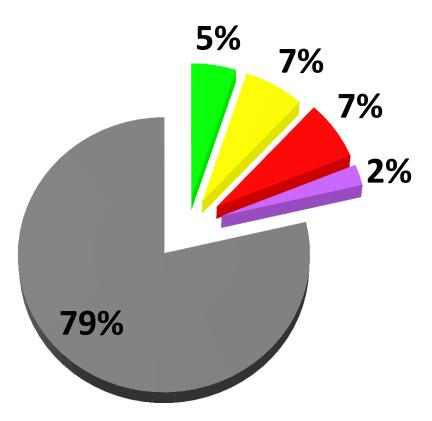






## **UK** pop

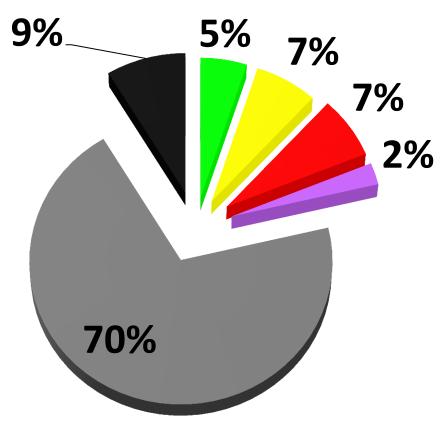


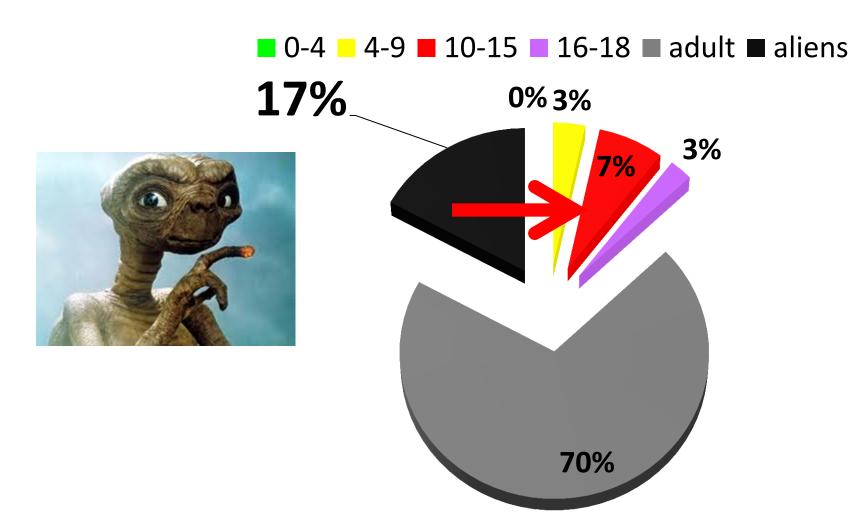






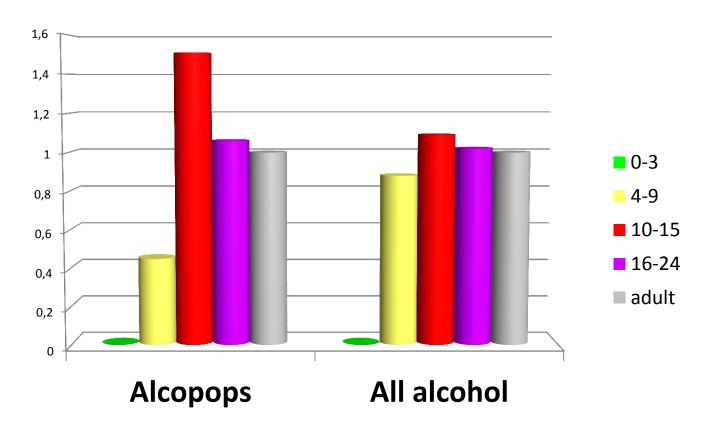








## Exposure of UK children to TV alcohol advertising RAND report 2012



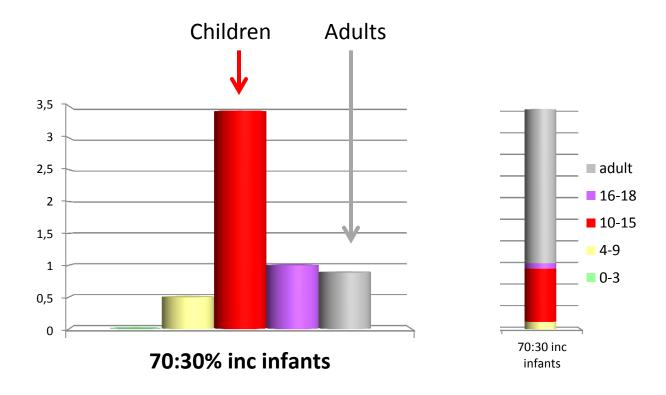
1.5:1

**Children: Adults** 

1.1:1

**Children: Adults** 





This distribution of exposure is perfectly within the voluntary ICAP 70: 30 guidelines



• RAND have given us a superbly accessibly simple methodology that allows us to make a assessment of the exposure of children using a simple ratio.

Children (10-15): Adults

Commitment 1

Drinks Industry should use the same methodology to publish the exposure of children on an annual basis, and for each campaign.

They already have this information, and have already committed to publish this data

Commitment 2

Drinks industry should use this data to reduce the exposure of children year on year.



# **STOP**



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